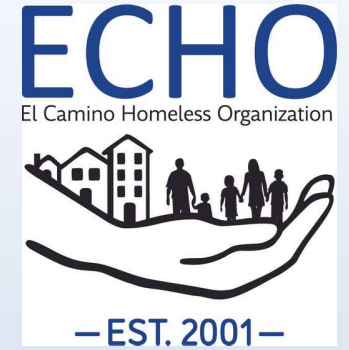


EL CAMINO HOMELESS ORGANIZATION

Paso Robles Campus Report

July 2024 – December 2024



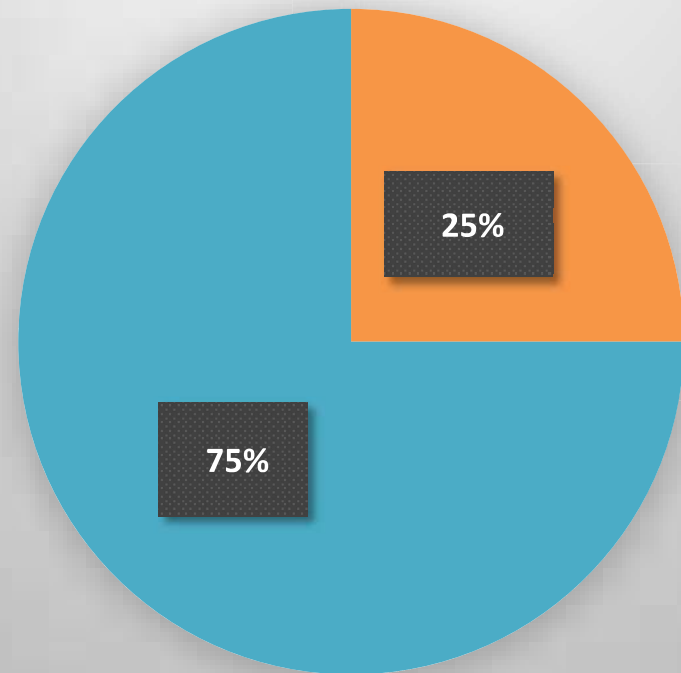
Empowering people in San Luis Obispo County to make positive change by providing food, shelter, and supportive services.

Presented By:
Austin Solheim, Director of Development
Wendy Lewis, CEO

City of Paso Robles Funding

100% of the funding that ECHO receives from the City of Paso Robles goes directly towards supporting staffing of our Paso Robles Campus. The funding is instrumental in providing the services that help those facing homelessness transform their lives and get back into housing.

City of Paso Robles Funds Allocated for Staffing



The Funding Provided by the City of Paso Robles Covers 20% of the staffing costs associated directly with the ECHO Paso Robles Campus

Paso Robles HomeKey Project

The Paso HomeKey Project is 122 total units or rooms and has two service providers, ECHO and the Housing Authority of San Luis Obispo (HASLO)

ECHO Operates 41 total units on the campus including 70 Emergency Shelter Beds (65 90-Day Emergency Shelter Beds, 5 Night by Night Emergency Shelter Beds):

- 33 Rooms are designated for ECHO's 90-Day Emergency Shelter Program
- 3 Rooms are dedicated to ECHO's Night by Night Emergency Shelter Program, Community Shower Programs, and when activated the Emergency Resource Room utilized by Paso Robles PD.
- 1 Room Houses ECHO's Residential Advocate(s). Currently this is a couple with lived experience who graduated from our program and now help run our programs and offers support to clients, staff and volunteers.
- 1 Room has been transitioned into a Community Food Pantry
- 1 Room has been designated as a program, training, and Emergency Resource Room
- 2 Rooms have been designated for on site storage

ECHO Atascadero and Paso Robles combined provide 130 Emergency Shelter Beds to North County San Luis Obispo

Addition of the Emergency Resource Room

In January of 2024 ECHO also expanded services and updated our MOU with the city of Paso Robles to include an Emergency Resource room to be utilized by Paso Robles Emergency Services including Fire and Police.

This service will help aid in providing immediate shelter to an individual or family in need of this service that is engaged with our community's emergency response teams.

In 2024 the Resource Room was activated **12** times.

ECHO is grateful for the opportunity to partner with our Emergency Services and benefit our community to the best of our ability.



Shelter Program Data

| | July 24 | Aug 24 | Sept 24 | Quarterly Totals |
|------------------------------------------------|---------|--------|---------|------------------|
| Total Shelter Stays | 2,046 | 2,019 | 2,077 | 6,142 |
| Total Night by Night | 150 | 155 | 149 | 454 |
| Individuals That Did Not Receive a Room | 85 | 110 | 241 | 436 |
| Unduplicated Individuals Served | 43 | 42 | 35 | 95* |
| Resource Room Activation | 2 | 0 | 0 | 2 |

| | Oct 24 | Nov 24 | Dec 24 | Quarterly Totals/Combined |
|------------------------------------------------|--------|--------|--------|---------------------------|
| Total Shelter Stays | 2,141 | 2,052 | 1,993 | 6,186 / 12, 328 |
| Total Night by Night | 155 | 148 | 152 | 455 / 909 |
| Individuals That Did Not Receive a Room | 262 | 218 | 268 | 748 / 1,184 |
| Unduplicated Individuals Served | 53 | 38 | 42 | 99* / 166 |
| Resource Room Activation | 0 | 1 | 0 | 1 / 3 |

Additional ECHO Program and Referral Data

| | Quarter 3 July-September | Quarter 4 October-December | Totals |
|------------------------------|-----------------------------|-------------------------------|--------|
| Dinners Served | 9,002 | 9,933 | 18,935 |
| Showers Provided | 872 | 818 | 1,690 |
| Food Bags Given | 1,350 | 1,350 | 2,700 |
| Referrals to Mental Health | 6 | 1 | 7 |
| Referrals to Drug/Alcohol | 2 | 3 | 5 |
| Referrals to Other Resources | 127 | 128 | 255 |
| Laundry Service On-site | 420 | 420 | 840 |

Quarterly Documented Success

Paso Robles Campus

| | July 24 | August 24 | September 24 | Quarterly Totals |
|---------------------------|---------|-----------|--------------|------------------|
| # People Housed | 15 | 23 | 13 | 51 |
| # People Found Employment | 3 | 11 | 3 | 17 |

| | October 24 | November 24 | December 24 | Quarterly Totals | July-Dec 2024 |
|---------------------------|------------|-------------|-------------|------------------|---------------|
| # People Housed | 15 | 15 | 24 | 54 | 105 |
| # People Found Employment | 8 | 4 | 1 | 13 | 30 |

ECHO HELPED

353

**INDIVIDUALS AND FAMILIES SECURE
STABLE HOUSING IN 2024!**

**ECHO HELPED 353 PEOPLE ACHIEVE THIS INCREDIBLE
GOAL THROUGH THE FOLLOWING SERVICES**

Shelter Programs and Outreach:

256

Individuals and Families

Homeless Prevention Services:

97

Individuals and Families

Additional Programs and Services

Attachment 1



Neighborhood Collaborations

ECHO's Good Neighbor program has been in full effect, with Residents of the 90-Day Program, working with staff weekly to clean up trash in the Black Oak Corridor including adoption of the street and surrounding area.



Quarter 3, July-September: **45 Bags**

Quarter 4, October-December: **37 Bags**

171 Bags in 2024

ECHO collected roughly 3,142lbs of trash in 2024

We have also moved our neighborhood collaboration meetings to a biannual schedule. Our last meeting was 6.13.24 with 1 community member in attendance.

We received no calls on our 24 hour line during this quarter.

Programs and Services Provided

Additional Services

| <u>Weekly/ Bi Weekly</u> | <u>Monthly/ As Needed</u> |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <ul style="list-style-type: none"> • Free Cell Phone Service • Onsite mental health evaluations- TMHA • Haircuts • Substance Abuse Education • NA Meetings | <ul style="list-style-type: none"> • Doctor Evaluation & Referrals • Arts and Crafts • Story and Game times • Cal FRESH assistance- Department of Social Services • Covid 19, Influenza vaccine clinics • Clean Slate Program |

Program Highlights:

We have recently started onsite NA meetings on site to help bring more support and services directly to our clients.

Our programs include a mix of education, workforce development, resource and well being.

Barbara

Success Stories

Before coming to ECHO, Barbara was facing chronic homelessness. She had been surviving by living out of her car, but then she was in a tragic car accident that left her car inoperative. With nowhere else to turn, Barbara found herself sleeping outside, trying to find safety and hope.

Despite the hardships, Barbara never gave up. She had a pension from her retirement, but rising home prices made finding a rental impossible. That's when Barbara found her way to ECHO, where she finally felt safe and supported. True to her nature, she spent her time here helping others—volunteering for the shower program and lending a hand wherever she could, simply because she wanted to give back.

Just one week after arriving at ECHO, Barbara's resilience and determination paid off, she found a room to rent with a local family.



When she received the news that she had secured a place to call home, Barbara felt an overwhelming sense of hope and gratitude—her prayers had been answered.

She thanks her case manager for making calls on her behalf and providing valuable tips on managing her finances.

| | # Nightly Stays | # Meals Provided | # No Cook Bags | # Showers |
|----------------|-----------------|------------------|----------------|-----------|
| June 2024 | 2,100 | 2,869 | 450 | 247 |
| July 2024 | 2,046 | 2,877 | 450 | 256 |
| August 2024 | 2,019 | 2,998 | 450 | 280 |
| September 2024 | 2,077 | 3,147 | 450 | 336 |
| October 2024 | 2,141 | 3,236 | 450 | 334 |
| November 2024 | 2,052 | 3,176 | 450 | 247 |
| December 2024 | 1,993 | 3,521 | 450 | 237 |

Program Participation

Attachment 1

| | | | |
|------------------|-----------------------------|-------------------------------------------------------------------------|-----|
| June 2024 | | | |
| 6/1 | NA Meeting | Weekly NA Meeting | 5 |
| 6/3 | Painting with Mary | Introduction to painting techniques with Mary | 4 |
| 6/4 | SLO Bangers | Needle exchange, education and HIV testing | 5 |
| 6/5 | Laundry Program | Laundry program for nightly clients | 5 |
| 6/6 | Camp Ocean Pines | Bring their animal ambassadors to interact with clients | 11 |
| 6/7 | Reiki Healing Workshop | Reiki healing through energy work | 3 |
| 6/8 | Miniature Farm Animal Visit | Therapy animals are brought on site for interactive time with residents | 12 |
| 6/8 | NA Meeting | Weekly NA Meeting | 7 |
| 6/11 | Med Care with Nurse | Medical evaluations, referrals, and first aid | 4 |
| 6/11 | SLO Bangers | Needle exchange, education and HIV testing | 6 |
| 6/12 | Laundry Program | Laundry program for nightly clients | 6 |
| 6/12 | TMHA | Mental Health services and Education | 2 |
| 6/15 | NA Meeting | Weekly NA Meeting | 4 |
| 6/18 | Med Care with Nurse | Medical evaluations, referrals, and first aid | 3 |
| 6/18 | SLO Bangers | Needle exchange, education and HIV testing | 4 |
| 6/19 | Laundry Program | Laundry program for nightly clients | 7 |
| 6/22 | NA Meeting | Weekly NA Meeting | 5 |
| 6/25 | Med Care with Nurse | Medical evaluations, referrals, and first aid | 3 |
| 6/25 | SLO Bangers | Needle exchange, education and HIV testing | 5 |
| 6/26 | Laundry Program | Laundry program for nightly clients | 6 |
| 6/26 | TMHA | Mental Health services and Education | 1 |
| 6/28 | Raising a Reader | An interactive storytime & crafttime | 4 |
| 6/29 | NA Meeting | Weekly NA Meeting | 3 |
| June 2024 | | | |
| 7/1 | Painting with Mary | Introduction to painting techniques with Mary | 4 |
| 7/1 | Raising a Reader | An interactive storytime & crafttime | 7 |
| 7/2 | Med Care with Nurse | Medical evaluations, referrals, and first aid | 3 |
| 7/2 | SLO Bangers | Needle exchange, education and HIV testing | N/A |
| 7/3 | Laundry Program | Laundry program for nightly clients | N/A |
| 7/4 | 4th of July Program | Water balloon fun | 5 |
| 7/5 | Haircuts by Melanie | Free haircuts for anyone who needs it | 5 |
| 7/5 | Reiki Healing Workshop | Reiki healing through energy work | 2 |
| 7/6 | NA Meeting | Weekly NA Meeting | N/A |
| 7/9 | Med Care with Nurse Bridget | Medical evaluations, referrals, and first aid | N/A |
| 7/9 | SLO Bangers | Needle exchange, education and HIV testing | N/A |
| 7/10 | Laundry Program | Laundry program for nightly clients | N/A |
| 7/10 | TMHA | Mental Health services and Education | N/A |

Attachment 1

| | | | | |
|--------------------|-------------------------------|--------------------------------------------------------------------------------------------------------|-----|----|
| 7/11 | Raising a Reader | An interactive storytime & crafttime | | 2 |
| 7/16 | Every Woman Counts | Community education and referrals for breast and cervical cancer screenings | | 1 |
| 7/16 | Med Care with Nurse Bridget | Medical evaluations, referrals, and first aid | N/A | |
| 7/16 | SLO Bangers | Needle exchange, education and HIV testing | N/A | |
| 7/17 | Laundry Program | Laundry program for nightly clients | N/A | |
| 7/18 | NA Meeting | Weekly NA Meeting | | 2 |
| 7/19 | Raising a Reader | An interactive storytime & crafttime | | 2 |
| 7/22 | Adventure Love Improv Night | Improv workshop | | 2 |
| 7/23 | Med Care with Nurse Bridget | Medical evaluations, referrals, and first aid | N/A | |
| 7/23 | SLO Bangers | Needle exchange, education and HIV testing | N/A | |
| 7/24 | TMHA | Mental Health services and Education | N/A | |
| 7/25 | Paso Public Health Department | Paso Robles Public Health Department talks to clients and helps refer them to services that they offer | | 10 |
| 7/25 | NA Meeting | Weekly NA Meeting | | 3 |
| 7/29 | Raising a Reader | An interactive storytime & crafttime | | 5 |
| 7/30 | Med Care with Nurse Bridget | Medical evaluations, referrals, and first aid | N/A | |
| 7/30 | SLO Bangers | Needle exchange, education and HIV testing | N/A | |
| 7/31 | Laundry Program | Laundry program for nightly clients | N/A | |
| 7/31 | NA Meeting | Weekly NA Meeting | | 2 |
| August 2024 | | | | |
| 8/2 | Haircuts by Melanie | Free haircuts for anyone who needs it | | 2 |
| 8/2 | Reiki Healing Workshop | Reiki healing through energy work | | 2 |
| 8/5 | Raising A Reader | An interactive storytime & crafttime | | 2 |
| 8/5 | Painting with Mary | Introduction to painting techniques with Mary | | 3 |
| 8/6 | Med Care w/ Nurse Bridget | Medical evaluations, referrals, and first aid | N/A | |
| 8/6 | SLO Bangers | Needle exchange, education and HIV testing | N/A | |
| 8/7 | Laundry Program | Laundry program for nightly clients | N/A | |
| 8/7 | Tie Dye with Marquessa | Tie dye craft | | 5 |
| 8/7 | TMHA | Mental Health services and Education | N/A | |
| 8/7 | NA Meeting | Weekly Narcotics Anonymous Meeting | N/A | |
| 8/8 | Camp Ocean Pines | Bring their animal ambassadors to interact with clients | | 8 |
| 8/12 | Raising A Reader | An interactive storytime & crafttime | | 2 |
| 8/13 | Med Care w/ Nurse Bridget | Medical evaluations, referrals, and first aid | N/A | |
| 8/13 | SLO Bangers | Needle exchange, education and HIV testing | N/A | |
| 8/14 | Laundry Program | Laundry program for nightly clients | N/A | |
| 8/19 | Raising A Reader | An interactive storytime & crafttime | | 3 |
| 8/20 | Med Care w/ Nurse Bridget | Medical evaluations, referrals, and first aid | N/A | |
| 8/20 | SLO Bangers | Needle exchange, education and HIV testing | N/A | |
| 8/21 | Laundry Program | Laundry program for nightly clients | N/A | |

Attachment 1

| | | | |
|-----------------------|-------------------------------|--------------------------------------------------------------------------------------------------------|-----|
| 8/21 | TMHA | Mental Health services and Education | N/A |
| 8/21 | NA Meeting | Weekly Narcotics Anonymous Meeting | N/A |
| 8/26 | Clean Slate Program | Know Your Rights Presentation and Record Expungement | 7 |
| 8/26 | Raising A Reader | An interactive storytime & crafttime | 6 |
| 8/27 | Med Care w/ Nurse Bridget | Medical evaluations, referrals, and first aid | N/A |
| 8/27 | SLO Bangers | Needle exchange, education and HIV testing | N/A |
| 8/28 | Laundry Program | Laundry program for nightly clients | N/A |
| September 2024 | | | |
| 9/2 | Painting with Mary | Introduction to painting techniques with Mary | 4 |
| 9/3 | Med Care w/ Nurse Bridget | Medical evaluations, referrals, and first aid | N/A |
| 9/3 | SLO Bangers | Needle exchange, education and HIV testing | N/A |
| 9/4 | Laundry Program | Laundry program for nightly clients | N/A |
| 9/4 | TMHA | Mental Health services and Education | N/A |
| 9/4 | NA Meeting | Weekly Narcotics Anonymous Meeting | N/A |
| 9/6 | Reiki Healing Workshop | Reiki healing through energy work | 5 |
| 9/7 | Haircuts by Melanie | Free monthly haircuts | 11 |
| 9/10 | Med Care w/ Nurse Bridget | Medical evaluations, referrals, and first aid | N/A |
| 9/10 | SLO Bangers | Needle exchange, education and HIV testing | N/A |
| 9/11 | Laundry Program | Laundry program for nightly clients | N/A |
| 9/12 | Paso Public Health Department | Paso Robles Public Health Department talks to clients and helps refer them to services that they offer | 5 |
| 9/12 | Flower Arrangement Class | A program that taught how to do floral arrangements | 15 |
| 9/17 | Med Care w/ Nurse Bridget | Medical evaluations, referrals, and first aid | N/A |
| 9/17 | SLO Bangers | Needle exchange, education and HIV testing | N/A |
| 9/18 | Laundry Program | Laundry program for nightly clients | N/A |
| 9/18 | TMHA | Mental Health services and Education | N/A |
| 9/18 | NA Meeting | Weekly Narcotics Anonymous Meeting | N/A |
| 9/23 | The Pottery | Pottery lesson at The Pottery in Atascadero | 3 |
| 9/24 | Med Care w/ Nurse Bridget | Medical evaluations, referrals, and first aid | N/A |
| 9/24 | SLO Bangers | Needle exchange, education and HIV testing | N/A |
| 9/24 | Camp Ocean Pines | Bring their animal ambassadors to interact with clients | N/A |
| 9/26 | Parenting Conversations | Discover strong and healthy solutions for specific parenting challenges | 2 |
| 9/28/24 | Board Games w/ Katie | Katie led board games and coloring sessions during dinner | 5 |
| 9/30 | Clean Slate | Know Your Rights Presentation and Record Expungement | 3 |
| October 2024 | | | |
| 10/1 | Med Care w/ Nurse Bridget | | N/A |
| 10/1 | SLO Bangers | | N/A |
| 10/2 | Laundry Program | | N/A |

Attachment 1

| | | | |
|---------------|--------------------------|--|-----|
| 10/2 | TMHA | | N/A |
| 10/3 | NA Meeting | | 0 |
| 10/4 | Reiki Healing Workshop | | 2 |
| 10/8 | SLO Bangers | | N/A |
| 10/9 | Laundry Program | | N/A |
| 10/10 | Elfin Forest Walk | | 3 |
| 10/14 | Painting with Mary | | 5 |
| 10/15 | SLO Bangers | | N/A |
| 10/15 | SLO Bangers | | 10 |
| 10/16 | Laundry Program | | N/A |
| 10/16 | TMHA | | N/A |
| 10/16 | NA Meeting | | N/A |
| 10/17 | Women's Health Education | | 6 |
| 10/18 | Miniature Farm Animals | | 12 |
| 10/21 | Raising a Reader | | 3 |
| 10/22 | SLO Bangers | | N/A |
| 10/23 | Laundry Program | | N/A |
| 10/25 | Therapy Dog w/ Dale | | 15 |
| 10/25 | Parenting Conversations | | 2 |
| 10/28 | Clean Slate Program | | 3 |
| 10/29 | SLO Bangers | | N/A |
| 10/30 | Laundry Program | | N/A |
| 10/30 | TMHA | | N/A |
| November 2024 | | | |
| 11/1 | Reiki Healing Workshop | | 3 |
| 11/2 | NA Meeting | | 0 |
| 11/4 | Painting with Mary | | 9 |
| 11/5 | SLO Bangers | | N/A |
| 11/5 | Camp Ocean Pines | | 10 |
| 11/6 | Laundry Program | | N/A |
| 11/11 | Free phones with Bernard | | 8 |
| 11/12 | SLO Bangers | | N/A |
| 11/13 | Laundry Program | | N/A |
| 11/13 | TMHA | | N/A |
| 11/16 | NA Meeting | | 2 |
| 11/18 | Raising a Reader | | 4 |
| 11/18 | Free phones with Bernard | | 4 |
| 11/19 | SLO Bangers | | 2 |

Attachment 1

| | | | |
|---------------|---------------------------------|---------------------------------------------------------------------------------------------------------|-----|
| 11/20 | Laundry Program | | 6 |
| 11/22 | Women's Health Education | | 4 |
| 11/23 | Fall Arts and Crafts with Laura | | 8 |
| 11/25 | Clean Slate Program | | 3 |
| 11/26 | SLO Bangers | | N/A |
| 11/27 | Laundry Program | | 6 |
| 11/27 | TMHA | | N/A |
| December 2024 | | | |
| 12/2 | Phones with Bernard | Free phone services | 4 |
| 12/3 | SLO Bangers | Needle exchange, education and HIV testing | N/A |
| 12/4 | Access Support Network | HIV and Hep C testing, Wound care, Low Barrier MOUD, Hep C Treatment, Narcan Distribution, Suboxone | N/A |
| 12/4 | Laundry Program | Laundry program for nightly clients | N/A |
| 12/4 | TMHA | Mental Health services and Education | N/A |
| 12/6 | Reiki Healing Workshop | Reiki healing through energy work | 2 |
| 12/7 | NA Meeting | Narcotics Anonymous Meeting | 3 |
| 12/9 | Phones with Bernard | Free phone services | 4 |
| 12/10 | SLO Bangers | Needle exchange, education and HIV testing | |
| 12/11 | Access Support Network | HIV and Hep C testing, Wound care, Low Barrier MOUD, Hep C Treatment, Narcan Distribution, Suboxone | |
| 12/11 | Laundry Program | Laundry program for nightly clients | |
| 12/16 | CRLA Health Consumer Alliance | CRLA Legal support w Helath related care | 1 |
| 12/16 | Eckerd Connects | Job resume building, interviews, internships, Job applications, certificates, one on one coaching, ect. | 5 |
| 12/17 | SLO Bangers | Needle exchange, education and HIV testing | N/A |
| 12/18 | Access Support Network | HIV and Hep C testing, Wound care, Low Barrier MOUD, Hep C Treatment, Narcan Distribution, Suboxone | N/A |
| 12/18 | Laundry Program | Laundry program for nightly clients | N/A |
| 12/20 | Christmas Ornament Decorating | Arts and Crafts program | 10 |
| 12/21 | NA Meeting | Narcotics Anonymous Meeting | 2 |
| 12/24 | SLO Bangers | Needle exchange, education and HIV testing | N/A |
| 12/25 | Access Support Network | HIV and Hep C testing, Wound care, Low Barrier MOUD, Hep C Treatment, Narcan Distribution, Suboxone | N/A |
| 12/25 | Laundry Program | Laundry program for nightly clients | N/A |
| 12/25 | TMHA | Mental Health services and Education | N/A |
| 12/27 | Miniature Farm Animals | Therapy visit with mini farm animals | 12 |
| 12/30 | Clean Slate Program | Know Your Rights Presentation and Record Expungement | 1 |
| 12/31 | SLO Bangers | Needle exchange, education and HIV testing | N/A |

Trash Pick-Up

Attachment 1

| | | | |
|----------|--------------------|---|----|
| 6/6/24 | Black Oak Corridor | 3 | |
| 6/10 | Black Oak Corridor | 4 | |
| 6/14/24 | Black Oak Corridor | 2 | |
| 6/19/24 | Black Oak Corridor | 4 | |
| 6/24/24 | Black Oak Corridor | 2 | |
| 6/28/24 | Black Oak Corridor | 2 | 17 |
| | | | |
| 7/4/24 | Black Oak Corridor | 2 | |
| 7/10/24 | Black Oak Corridor | 3 | |
| 7/18/24 | Black Oak Corridor | 4 | |
| 7/19/24 | Black Oak Corridor | 2 | |
| 7/23/24 | Black Oak Corridor | 3 | |
| 7/24/24 | Black Oak Corridor | 3 | |
| 7/26/24 | Black Oak Corridor | 4 | |
| 7/29/24 | Black Oak Corridor | 2 | 23 |
| | | | |
| 8/1/24 | Black Oak Corridor | 2 | |
| 8/7/24 | Black Oak Corridor | 4 | |
| 8/15/24 | Black Oak Corridor | 2 | |
| 8/23/24 | Black Oak Corridor | 3 | |
| 8/28/24 | Black Oak Corridor | 2 | 13 |
| | | | |
| 9/5/24 | Black Oak Corridor | 2 | |
| 9/11/24 | Black Oak Corridor | 2 | |
| 9/19/24 | Black Oak Corridor | 3 | |
| 9/26/24 | Black Oak Corridor | 2 | 9 |
| | | | |
| 10/3/24 | Black Oak Corridor | 2 | |
| 10/10/24 | Black Oak Corridor | 3 | |
| 10/16/24 | Black Oak Corridor | 3 | |
| 10/24/24 | Black Oak Corridor | 4 | |

Attachment 1

| | | | |
|----------|--------------------|---|----|
| 10/30/24 | Black Oak Corridor | 2 | 14 |
| | | | |
| 11/7/24 | Black Oak Corridor | 3 | |
| 11/13/24 | Black Oak Corridor | 2 | |
| 11/22/24 | Black Oak Corridor | 4 | |
| 11/28/24 | Black Oak Corridor | 3 | 12 |
| | | | |
| 12/5/24 | Black Oak Corridor | 3 | |
| 12/11/24 | Black Oak Corridor | 2 | |
| 12/19/24 | Black Oak Corridor | 2 | |
| 12/25/24 | Black Oak Corridor | 3 | 11 |

ECHO Stakeholder Meeting

January 23rd, 2025
2PM-3PM

Homeless prevention program - specific to sustainability. Increase of individuals experiencing homelessness for the first time. Helps to keep people in their housing.

Outreach case manager / Frank as the contact for the Homeless Prevention Program

ECHO works with the Paso school district, landlords, and other organizations for referrals

How many people are contacted for the stakeholder meeting?

22 people/business are on the mailing list and alerted about the meeting.

For the next meeting, ECHO staff will create a flyer and canvas the neighborhood to invite all to attend in June and to receive monthly updates.

Is ECHO still offering the no-cook bags?

Yes, but there have been some changes to the system. We give the no-cook bags during our dinner program. From 4-6pm, when the campus is open, we give out the bags during our intake for the nightly room. This change in time is to encourage engagement with the case management services. For clients that are staying in the night by night or the 90 day program, we have breakfast in the morning.

The biggest time frame that the Holiday Inn has interaction with the unhoused population is during breakfast time when people make their way into the lobby for breakfast, typically between 6:30AM and 10AM.

That is good feedback to hear.

Smallwood - Drug and Alcohol on 4th and Pine has no cook bags as well. They are open at 8AM and have behavioral health services as well.

Is there an after hours contact for ECHO? We have seen an uptick on people breaking in through the windows at the Holiday Inn, because of the cold weather. We have most recently referred someone to ECHO services on January 6th.

We have an overnight number that is always active. The resource room needs to be activated before midnight, and this is due to us having a wake-up time in the morning.

The website readyslo.org will have warming services listed for the county.

The sign-up for the night by night is with the case management everyday from 4:30PM-5:30PM.

We have the ability to help with bus passes to get them to the warming center, and can help with jackets as warm clothes as well.

Is the Adopt a street program a regular program?

Yes, through our shelter manager and our residential advocate. They go out 3 times a week and more during the fair season. We are partnered with Earth Shine and they will collect the bags.

Have been fielding calls about the trash on Black Oak. Are most of the individuals on the street waiting for the lottery?

A mix of both. A lot of residents from the Housing Authority smoke cigarettes on the street off property. We have a smoking area on site that we encourage clients to use and HASLO does as well. We close the campus at 6pm, and that is when there could be more traffic in that area.

Is it a requirement to be clean and sober in the ECHO programs?

It is not a requirement. ECHO is a low barrier shelter, but we advocate for people getting into programs such as Drug and Alcohol and rehab which can be a long process. We have a sobering center in our community in SLO. Clients cannot have drugs or alcohol on site, and this would result in an immediate exit from the program.

ECHO used to be a barrier-based organization, when it started it was all volunteers. As we grew, we recognized that giving someone stability as they work towards being clean and sober has increased the number of individuals housed.

Santa Barbara - The Rescue Mission - they take people and help them get clean and sober and also have a rental program that people can live in for a year. This is one of our most successful referrals.

Would it be possible to deter people from poor behavior on the street by saying it could jeopardize their place in the program?

ECHO could not enforce this legally, because the street is public property.

However, when ECHO notices those behaviors it becomes part of their case management plan. If someone is not meeting their goals or working on their case plan, they will be exited from the program. If someone is working on their case plan and meeting goals, they can get 30 day extensions up to 6 total months.

Is not having an extension the only repercussion of illegal activities off the property?

We do have these conversations with our outreach case manager, we cannot take away the shelter resource unless something happens on the property.

There have been a lot of calls from property owners for trespassing - try to encourage clients to not be engaging in these behaviors on the street.

When we see these behaviors our case managers or shelter managers are going and having these conversations with the clients.

When there is trash out on the street, and we have the capacity we can go out and help clean. If it is someone's belongings, we cannot collect those but will try to engage the individual.

What if it is someone's belongings, would staff be able to bring it back to the site?

For staff protection and legality of taking someone's personal property without consent - we do not touch people's property or possessions.

Is there a time when the CAT team is not available?

Yes, the CAT team operates during regular business hours. This is because we work with Behavioral Health and other services, so we match their hours. If you call outside of these hours, it will be a regular officer that is dispatched. Generally, the CAT team is not available during the weekend as well.

Is the extension up to 6 months or 6 months total?

6 months total - and this finite time is to open up the bed for other individuals. Sometimes it takes more than 1 try in the program for someone to become successfully housed. We are a part of the coordinated entry system, participants have to come and meet with the Case Management and get document ready. The average waiting time for the community queue is 6 months. We try and engage in this system and conversation before someone moves into the shelter through our outreach programs and by helping individuals to gain identification documents.

If someone is unsuccessful in the 90 day program and they want to try again later down the road are they able to?

Yes, after 2 weeks someone is able to resign up for the 90 Day program. 50-60% of the people in the 90 Day program are successful, and 90% of people are able to stay housed.

Have the numbers been the same?

The number or clientele has stayed the same but the demographic has been different. The number of newly homeless people has increased, such as seniors who are on a fixed income who have been priced out of their home.

We are uncertain of what the impacts of the fires will be, we track who is from the community and if people are coming from outside of the community.

Is the CAT team dealing with similar situations or do you typically see the chronically unhoused people?

The CAT team typically deals with people having a behavioral health crisis, and it is typically someone experiencing chronic homelessness.

There was a statement that ECHO was handing out pipes?

No ECHO has never handed out these items. There was an organization that was handing out pipes years ago but this was addressed and has not happened for years.

Does ECHO hand out tents?

Yes, we hand out tents to clients when it is raining or below freezing temperatures. We have not tracked the number of people that received a tent that then entered the 90 Dprogram, but this is definitely a point of contact for ECHO to share case management services. We have a very finite amount of funding for providing tents. Funding for outreach case management services also goes into other items such as hand warmers.

When CAT resources are not available, would we be able to refer to ECHO to help with trash pick-up?

Yes, we will share Frank's contact information, but this also depends on when our resources are available. I think that ECHO would be useful in differentiating between people's property and trash.

Attachment 1

CAT team - If belongings are left on private property, it will be tossed immediately. If belongings are left on public property they are put in a 72 hour hold.

If someone leaves belongings behind at the Holiday Inn would I be able to bring them to ECHO?

CAT team - recommend disposing of the items, if it is important to someone they will likely have it on them, and for the safety of staff recommend disposing of it immediately.

Can refer to ECHO staff to replace belongings.

Does ECHO have bilingual staff?

Yes, out of 30 staff we have 10 bilingual staff. We find it really important to meet people where they are to provide case management services.

Attachment 1

| Date | Time Received | Time Returned | Handled By | What Call Was Regarding |
|------|---------------|---------------|------------|-------------------------|
| | | | | |
| | | | | |
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**EI Camino Homeless Organization
Profit and Loss by Class
July - December, 2024**

Attachment 1

| | ADMINISTRATIVE | ARPA | ECHO-Paso Robles | Fundraising | HHAP-1 | HHIP | Home Key | PLHA | Program | SB 1090 | TOTAL |
|----------------------------------------------|----------------|---------------|---------------------|--------------|--------------|---------------|--------------|--------------|---------------|---------------|---------------|
| Income | | | | | | | | | | | |
| 40000 Operating Income | | | | | | | | | | | 0.00 |
| 4000 Grants | | | | | | | | | | | 0.00 |
| 4010 GOVERNMENT GRANTS | | | | | | | | | | | 0.00 |
| 4016 General Fund | | | | | | | | | 12,001.74 | | 12,001.74 |
| 4032 HHAP Grant | | | | | 40,356.70 | | | | | | 40,356.70 |
| 4033 ARPA Grant | | 163,728.37 | | | | | | | | | 163,728.37 |
| 4035 SB 1090 | | | | | | | | | | 59,290.33 | 59,290.33 |
| Total 4010 GOVERNMENT GRANTS | \$ 0.00 | \$ 163,728.37 | \$ 0.00 | \$ 0.00 | \$ 40,356.70 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 12,001.74 | \$ 59,290.33 | \$ 275,377.14 |
| 4050 Non Government Grants | | | | | | | | | | | 0.00 |
| 4057 Other Grants | | | 111,000.00 | 800.00 | | 130,000.00 | | | 32,920.95 | | 274,720.95 |
| Total 4050 Non Government Grants | \$ 0.00 | \$ 0.00 | \$ 111,000.00 | \$ 800.00 | \$ 0.00 | \$ 130,000.00 | \$ 0.00 | \$ 0.00 | \$ 32,920.95 | \$ 0.00 | \$ 274,720.95 |
| Total 4000 Grants | \$ 0.00 | \$ 163,728.37 | \$ 111,000.00 | \$ 800.00 | \$ 40,356.70 | \$ 130,000.00 | \$ 0.00 | \$ 0.00 | \$ 44,922.69 | \$ 59,290.33 | \$ 550,098.09 |
| 4100 FUND RAISING INCOME | | | | | | | | | | | 0.00 |
| 4101 Long Walk Home | | | | 16,192.50 | | | | | | | 16,192.50 |
| 4101-1K In Kind-Long Walk Home | | | | 630.18 | | | | | | | 630.18 |
| Total 4101 Long Walk Home | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 16,822.68 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 16,822.68 |
| 4103 Empty Bowl | | | | 3,000.00 | | | | | | | 3,000.00 |
| 4107 Turkey Trot | | | | 30,515.00 | | | | | | | 30,515.00 |
| 4107-1 InKind- Turkey Trot | | | | 1,164.00 | | | | | | | 1,164.00 |
| Total 4107 Turkey Trot | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 31,679.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 31,679.00 |
| 4120 Newsletter Income | | | | 8,712.50 | | | | | 1,650.00 | | 10,362.50 |
| 4156 Non-Profit Income | | | | | | | | | 159.42 | | 159.42 |
| Total 4100 FUND RAISING INCOME | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 60,214.18 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 1,809.42 | \$ 0.00 | \$ 62,023.59 |
| 4200 CONTRIBUTIONS | | | | | | | | | | | 0.00 |
| 4207 Direct Mail/Envelopes | | | | 18,432.50 | | | | | 3,845.00 | | 22,277.50 |
| 4210 Ecumenical Donations | | | | | | | | | 2,298.50 | | 2,298.50 |
| 4220 Business Donations | 15.00 | | | | | | | | 14,477.50 | | 14,492.50 |
| 4230 Individual Donations | | | | | | | | | 108,202.89 | | 108,202.89 |
| 4240 Civic/Non Profit Organizations | | | | | | | | | 48,054.69 | | 48,054.69 |
| Total 4200 CONTRIBUTIONS | \$ 15.00 | \$ 0.00 | \$ 0.00 | \$ 18,432.50 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 176,878.57 | \$ 0.00 | \$ 195,326.07 |
| Total 40000 Operating Income | \$ 15.00 | \$ 163,728.37 | \$ 111,000.00 | \$ 79,446.68 | \$ 40,356.70 | \$ 130,000.00 | \$ 0.00 | \$ 0.00 | \$ 223,610.67 | \$ 59,290.33 | \$ 872,447.75 |
| 4524 In-Kind Contributions | | | | | | | 28,738.80 | | 15,509.53 | | 44,248.33 |
| 4900 OTHER INCOME | | | | | | | | | | | 0.00 |
| 4905 Interest | 17,336.13 | | | | | | | | | | 17,336.13 |
| Total 4900 OTHER INCOME | \$ 17,336.13 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 17,336.13 |
| 4906 Dividends | 2,294.65 | | | | | | | | | | 2,294.65 |
| 4907 Realized Gain/Loss | 1,009.96 | | | | | | | | | | 1,009.96 |
| Total Income | \$ 20,655.74 | \$ 163,728.37 | \$ 111,000.00 | \$ 79,446.68 | \$ 40,356.70 | \$ 130,000.00 | \$ 28,738.80 | \$ 0.00 | \$ 239,120.20 | \$ 59,290.33 | \$ 872,336.81 |
| Gross Profit | \$ 20,655.74 | \$ 163,728.37 | \$ 111,000.00 | \$ 79,446.68 | \$ 40,356.70 | \$ 130,000.00 | \$ 28,738.80 | \$ 0.00 | \$ 239,120.20 | \$ 59,290.33 | \$ 872,336.81 |
| Expenses | | | | | | | | | | | |
| 5000 ADMINISTRATIVE EXPENSES | | | | | | | | | | | 0.00 |
| 5010 Conferences & Training | 2,001.93 | 1,374.98 | | | | 55.98 | | | 7.99 | | 3,440.88 |
| 5011 Admin Meals/Appreciation/Outreach | 4,218.64 | 78.00 | | | | | | | 4.16 | | 4,300.80 |
| 5020 Dues, Fees, Memberships | 5,433.20 | | | | | | | | -690.19 | | 4,743.01 |
| 5025 Government Fees | 0.00 | | | | | | | | | | 0.00 |
| 5030 Insurance | | | | | | | | | | | 0.00 |
| 5031 Employee Health | | 6,818.28 | 2,924.31 | | 1,215.95 | 51.49 | 2,919.38 | 1,675.87 | 2,249.23 | 853.34 | 18,707.85 |
| 5035 D & O Insurance | | | | | | | | | 651.21 | | 651.21 |
| 5036 Liability/Prop/Umbrella Insurance | 1,769.76 | 4,121.76 | | | | | 1,546.99 | | 2,370.23 | 824.34 | 10,633.07 |
| Total 5030 Insurance | \$ 1,769.76 | \$ 10,940.04 | \$ 2,924.31 | \$ 0.00 | \$ 1,215.95 | \$ 51.49 | \$ 4,466.37 | \$ 1,675.87 | \$ 5,270.67 | \$ 1,677.68 | \$ 29,992.13 |
| 5050 Office Supplies & Services | 734.59 | 1,646.26 | | | | | 4,888.39 | | 605.64 | | 7,874.88 |
| 5051 Office Equipment | | | | | | | | | | | 0.00 |
| Repairs/Maintenance | | | | | | | | | | | 0.00 |
| 5070 Professional Charges | 10,437.88 | 863.55 | 1,060.18 | | 334.08 | 459.46 | 427.93 | 419.06 | 382.25 | 902.16 | 15,286.54 |
| 5075 Bank Charges | 2,107.57 | | | | | | | | | | 2,107.57 |
| 5080 Payroll | | | | | | | | | | | 0.00 |
| 5085 Wages | | 93,860.88 | 115,395.97 | | 36,313.76 | 49,938.26 | 46,513.15 | 45,552.76 | 16,619.69 | 97,897.01 | 502,091.48 |
| 5090 Payroll Tax Expense | | 6,921.88 | 9,108.21 | | 2,840.06 | 4,072.50 | 3,443.73 | 3,460.37 | 1,234.11 | 7,658.31 | 38,739.17 |
| 5095 Workers Comp Exp | 8,634.71 | | | | | | | | | | 8,634.71 |
| 5096 401K - Admin fees | 445.14 | | | | | | | | | | 445.14 |
| 5097 401K - ER MATCH | 1,836.22 | | | | | | | | | | 1,836.22 |
| Total 5080 Payroll | \$ 10,916.06 | \$ 100,782.76 | \$ 124,504.18 | \$ 0.00 | \$ 39,153.82 | \$ 54,010.76 | \$ 49,956.88 | \$ 49,013.13 | \$ 17,853.80 | \$ 105,555.32 | \$ 551,746.71 |
| Total 5000 ADMINISTRATIVE EXPENSES | \$ 37,619.62 | \$ 115,685.59 | \$ 128,488.67 | \$ 0.00 | \$ 40,703.85 | \$ 59,466.08 | \$ 54,851.18 | \$ 51,108.06 | \$ 23,434.31 | \$ 108,135.16 | \$ 619,492.52 |
| 5100 FUNDRAISING EXPENSES | | | | | | | | | | | 0.00 |
| 5110 Event/Fundraising Expenses | 42.32 | | | 156.04 | | | | | | | 198.36 |
| 5111 Long Walk Home | | | | 1,247.73 | | | | | | | 1,247.73 |
| 5111-2 InKind Long Walk Home | | | | | | | | | | | 0.00 |
| Advertising | | | | 311.18 | | | | | | | 311.18 |
| 5111-4 InKind Long Walk Home Shelter Support | | | | 319.00 | | | | | | | 319.00 |
| Total 5111 Long Walk Home | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 1,877.91 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 1,877.91 |
| 5118 Direct Mail/Envelopes/Tribune | | | | 2,426.62 | | | | | | | 2,426.62 |
| 5130 Newsletter Costs | | | | 4,117.79 | | | | | | | 4,117.79 |
| 5160 Publicity/Promotion | | | | 3,789.75 | | 76.35 | | | | | 3,866.10 |
| 5167 Turkey Trot Expenses | | | | 1,036.80 | | | | | | | 1,036.80 |
| 5167-2 InKind Turkey Trot Advertising | | | | 750.00 | | | | | | | 750.00 |

Attachment 1

| | | | | | | | | | | | | | | | | | | | |
|--------------------------------------------|---------------|---------------|---------------|--------------|--------------|---------------|---------------|---------------|---------------|---------------|---------------|---------|---------|---------|---------|---------|---------|-------------|---------------|
| 5167-3 InKind Turkey Trot General Support | | | | 414.00 | | | | | | | | | | | | | | | 414.00 |
| Total 5167 Turkey Trot Expenses | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 2,200.80 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 2,200.80 |
| Total 5100 FUNDRAISING EXPENSES | \$ 42.32 | \$ 0.00 | \$ 0.00 | \$ 14,568.89 | \$ 0.00 | \$ 76.35 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 14,687.56 |
| 5200 PROGRAM EXPENSES | | | | | | | | | | | | | | | | | | | 0.00 |
| 5300 FOOD SERVICE | | | | | | | | | | | | | | | | | | | 0.00 |
| 5310 Food | | 6,413.65 | | | | 4,992.22 | 249.21 | | | | | | | | | | | | 11,655.08 |
| Total 5300 FOOD SERVICE | \$ 0.00 | \$ 6,413.65 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 4,992.22 | \$ 249.21 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 11,655.08 |
| 5400 SHELTER SERVICES | | | | | | | | | | | | | | | | | | | 0.00 |
| 5442 General Supplies & Materials | | 43.10 | 24,383.21 | | | | 9,247.45 | 356.99 | | | | | | | | | | | 34,030.75 |
| Total 5400 SHELTER SERVICES | \$ 43.10 | \$ 24,383.21 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 9,247.45 | \$ 356.99 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 34,030.75 |
| 5500 CLIENT SERVICES | | | | | | | | | | | | | | | | | | | 0.00 |
| 5560 Miscellaneous Assistance | | | | | | | | | | | | | | | | | | | 0.00 |
| 5572 Direct Aid | | 3,459.32 | | | | 4,485.48 | 29,034.10 | | | | | | | | | | | | 36,978.90 |
| Total 5560 Miscellaneous Assistance | \$ 0.00 | \$ 3,459.32 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 4,485.48 | \$ 29,034.10 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 36,978.90 |
| 5562 Children's/Client Enrichment | | 159.77 | | | | 937.15 | | | | | | | | | | | | | 1,096.92 |
| 5605 Housing Assistance | | | | | | | | | | | | | | | | | | | 0.00 |
| 5610 Security Dep & Rental Assist | | | | | | 29,170.00 | 6,532.00 | | | | | | | | | | | | 35,702.00 |
| Total 5605 Housing Assistance | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 29,170.00 | \$ 6,532.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 35,702.00 |
| 5725 TRANSPORTATION & Communication | | | | | | | | | | | | | | | | | | | 0.00 |
| 5740 Client Gas | | 4,300.00 | | | | | | | | | | | | | | | | | 4,300.00 |
| 5745 Staff Vehicle Expense | 464.80 | 1,344.87 | | 57.82 | | 2,139.98 | 12.00 | | | | | | | | | | | | 4,019.47 |
| Total 5725 TRANSPORTATION & Communication | \$ 464.80 | \$ 5,644.87 | \$ 0.00 | \$ 57.82 | \$ 0.00 | \$ 2,139.98 | \$ 12.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 8,319.47 |
| Total 5500 CLIENT SERVICES | \$ 464.80 | \$ 9,263.96 | \$ 0.00 | \$ 57.82 | \$ 0.00 | \$ 36,732.60 | \$ 35,578.10 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 82,097.28 |
| Total 5200 PROGRAM EXPENSES | \$ 507.90 | \$ 40,060.82 | \$ 0.00 | \$ 57.82 | \$ 0.00 | \$ 50,972.27 | \$ 36,184.30 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 127,783.11 |
| 7000 Physical Plant | | | | | | | | | | | | | | | | | | | 0.00 |
| 7010 Building/Grounds Maintenance & Repair | | 18,352.72 | | | | | | | | | | | | | | | | 2,000.00 | 20,352.72 |
| 7011 Furniture/Fixtures | | | | | | | | | | | | | | | | | | | 0.00 |
| 7015 Property Taxes | | | | | | | | | | | | | | | | | | 0.00 | 0.00 |
| 7020 Vehicle Repairs & Maintenance | | 122.02 | | | | 466.26 | | | | | | | | | | | | | 588.28 |
| 7030 Utilities | | | | | | | | | | | | | | | | | | | 0.00 |
| 7031 Gas | | 1,921.56 | | | | | | | | | | | | | | | | 472.52 | 2,394.08 |
| 7032 Electricity | | 9,398.38 | | | | | | | | | | | | | | | | 2,538.89 | 11,937.27 |
| 7033 Water/Sewer | | 12,778.98 | | | | | | | | | | | | | | | | 2,900.82 | 15,679.80 |
| 7034 Telephone & Internet Service | | 1,695.40 | | | | | | | | | | | | | | | | | 1,695.40 |
| 7036 Waste Management | | 2,481.18 | | | | | | | | | | | | | | | | | 2,481.18 |
| 7037 Security System Maintenance | | | | | | | | | | | | | | | | | | | 0.00 |
| Total 7030 Utilities | \$ 0.00 | \$ 28,275.50 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 5,912.23 | \$ 34,187.73 |
| Total 7000 Physical Plant | \$ 0.00 | \$ 46,750.24 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 466.26 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 7,912.23 | \$ 55,128.73 |
| Total Expenses | \$ 38,169.84 | \$ 202,496.65 | \$ 128,488.67 | \$ 14,626.71 | \$ 40,703.85 | \$ 110,980.96 | \$ 91,035.48 | \$ 51,108.06 | \$ 23,434.31 | \$ 116,047.39 | \$ 817,091.92 | | | | | | | | \$ 817,091.92 |
| Net Operating Income | -\$ 17,514.11 | -\$ 38,768.28 | -\$ 17,488.67 | \$ 64,819.97 | -\$ 347.15 | \$ 19,019.04 | -\$ 62,296.68 | -\$ 51,108.06 | \$ 215,685.89 | -\$ 56,757.06 | \$ 55,244.88 | | | | | | | | \$ 55,244.88 |
| Other Income | | | | | | | | | | | | | | | | | | | 0.00 |
| 7500 Unrealized Gain or Loss | | | | | | | | | | | | | | | | | | | 0.00 |
| Total Other Income | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 |
| Other Expenses | | | | | | | | | | | | | | | | | | | 0.00 |
| 8004 Family Wing Construction | | | | | | | | | | | | | | | | | | | 0.00 |
| 8007 Asset Acquisitions-FF/Machinery/Equip | | 5,321.47 | | | | | | | | | | | | | | | | | 5,321.47 |
| Total Other Expenses | \$ 0.00 | \$ 5,321.47 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 5,321.47 |
| Net Other Income | \$ 0.00 | -\$ 5,321.47 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | -\$ 5,321.47 |
| Net Income | -\$ 17,514.11 | -\$ 44,089.75 | -\$ 17,488.67 | \$ 64,819.97 | -\$ 347.15 | \$ 19,019.04 | -\$ 62,296.68 | -\$ 51,108.06 | \$ 215,685.89 | -\$ 56,757.06 | \$ 49,923.41 | | | | | | | | \$ 49,923.41 |

Budget Narrative

The budget above shows all expenses and income received for the ECHO, Paso Robles Emergency Shelter during July - December 2024 for the City of Paso Robles grant award. During this timeframe, ECHO fundraised \$872,336.81 for the Paso Robles Shelter through grants, events, and community donations. The total expenses for the ECHO, Paso Robles Shelter was \$822,413.39. This leaves ECHO with a current surplus of \$49,923.41 at the end of this timeframe. Many of ECHO's grants are similar to the City of Paso Robles Grant award in that the funds are awarded as a reimbursement after expenses occur. Because of these grant processes, ECHO's budget will fluctuate between having a surplus or deficit of funds throughout the year.

Budget Key:

Green Cells = Expenses and income for the City of Paso Robles Grant Award

Blue Cells = Total expenses & income for ECHO, Paso Robles Emergency Shelter

Gray Cells = Other expenses & income for the ECHO, Paso Robles Emergency Shelter

I hereby certify that I have examined this report and that the statements made and the figures shown herein and in any accompanying schedules are, to the best of my knowledge and belief, a true and complete financial statements, made in good faith for the period stated.

Mimi Rodriguez

01.30.2025

signature

date