Attachment 2

Proposal for:
The City of Paso De Robles

March 27th , 2026

CITYWIDE TRAFFIC SIGNAL MAINTENANCE SERVICES
DPW No. 26-02

Bear Electrical Solutions
a GreenArrow company

Attachment 2

March 27th ,2026

David LaCaro, Public Works Operations Manager
4305 Second Wind Way
Paso Robles, California 93446

RE: CITYWIDE TRAFFIC SIGNAL MAINTENANCE SERVICES DPW No. 26-02

Dear Mr. LaCaro,
Bear Electrical Solutions, LLC ("Bear") is pleased to submit this proposal to provide **Citywide Traffic Signal Maintenance Services** for the City of Paso Robles. We appreciate the opportunity to continue supporting the City in maintaining safe, reliable, and efficient traffic signal and pedestrian crossing infrastructure throughout the community.

Bear has had the privilege of supporting the City of Paso Robles' traffic signal and electrical infrastructure since **2013**, and members of our leadership and field team have worked with the City even longer. Personnel such as **Robert Asuncion and Field Superintendent James King have been involved in traffic signal maintenance and related electrical work within the City since approximately 2005**, providing continuity, institutional knowledge, and a long-standing working relationship with City staff. This experience provides our team with a strong understanding of the City's signal infrastructure, operational practices, and maintenance priorities.

As outlined in the Request for Proposals, the City seeks a qualified contractor capable of delivering routine and preventive maintenance, on-call and emergency repair services, inspections, documentation, equipment repair and replacement, and technical support for the City's traffic signal systems. Bear fully understands the importance of maintaining these systems to support public safety, emergency response, and efficient traffic operations throughout the community.

Our team brings extensive experience providing these services to public agencies throughout California. Bear has successfully supported numerous municipalities with traffic signal and electrical infrastructure maintenance programs and is well equipped to continue delivering responsive, high-quality service to the City of Paso Robles.

Key advantages Bear brings to this contract include:

- **Longstanding Experience with Paso Robles Infrastructure** – Bear has supported the City since 2013, with key personnel having worked with the City since 2005. This familiarity allows our team to provide efficient service with minimal transition or onboarding time.
- **Proven Public Agency Experience** – Bear provides traffic signal and streetlight maintenance services for multiple municipalities throughout California.
- **Experienced Technical Team** – Our project leadership and field personnel include highly experienced electricians and IMSA-certified traffic signal technicians capable of maintaining modern traffic signal systems.
- **Responsive 24/7 Emergency Service** – Bear maintains fully equipped service vehicles and technicians available around the clock to respond to signal failures or hazardous conditions.
- **Regional Operational Support** – Our Central Coast presence allows us to quickly mobilize personnel, equipment, and materials to support the City's maintenance needs.

Bear Electrical Solutions is committed to serving as a **reliable partner and extension of City staff**, supporting the continued reliability and long-term performance of Paso Robles' traffic signal infrastructure.

The assigned Project Manager for this contract will be **Brittney Morgan**, supported by a dedicated team of certified traffic signal technicians and engineering staff. Bear accepts the City's insurance and indemnification requirements and has no exceptions to the terms contained within the Sample Maintenance Services Agreement.

Thank you for the opportunity to submit this proposal. We appreciate the City's consideration and look forward to continuing our partnership with the City of Paso Robles. Please feel free to contact me if additional information is required.

Regards,

Bear Electrical Solutions, LLC

Robert Asuncion, TE
Vice President
rasuncion@bear-electrical.com
Company HQ: 1252 State Street, PO Box 924, Alviso, CA 95002 P (408) 449-5178. F (408)-449-5147
Offices: Sacramento, CA & Anaheim, CA

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6.0 Executive Summary

Bear Electrical Solutions, LLC ("**Bear**") is pleased to submit this proposal to provide **Citywide Traffic Signal Maintenance Services** for the City of Paso Robles. For more than two decades, our team has supported the City's traffic signal and electrical infrastructure, bringing continuity, institutional knowledge, and proven technical expertise to the maintenance and operation of the City's transportation systems.

Bear Electrical has provided traffic signal maintenance services for the City of Paso Robles since **2013**, delivering routine preventive maintenance, emergency response, troubleshooting, equipment repair, and system upgrades. Prior to the establishment of Bear Electrical, key members of our team—including **Robert Asuncion and Field Superintendent James King**—performed the same scope of work for the City while working with **Republic Electric beginning in 2005**. This long-standing involvement provides our team with a deep understanding of the City's signal infrastructure, operational practices, equipment configurations, and maintenance priorities.

Over the past twenty years, our personnel have completed **thousands of service calls and numerous improvement projects** throughout the City. Our work has extended well beyond routine maintenance to include traffic signal installations, intersection upgrades, ITS improvements, communications infrastructure work, electrical repairs, and emergency response services. Through this experience, our team has developed extensive familiarity with Paso Robles' traffic signal system and a proven ability to maintain safe and reliable operations while supporting the City's evolving transportation infrastructure needs.

Bear understands that reliable traffic signal operations are critical to public safety, emergency response, and efficient traffic flow throughout the community. Our approach to this contract focuses on **proactive preventive maintenance, rapid emergency response, clear communication with City staff, and accurate documentation of system conditions and maintenance activities**. By combining experienced personnel, specialized equipment, stocked replacement materials, and a regional operational presence, Bear consistently delivers responsive and dependable service.

If selected, **all current operations supporting the City will remain unchanged**, ensuring complete continuity of service. The same project leadership, field personnel, maintenance procedures, and communication practices that have successfully supported Paso Robles for many years will continue to be in place. Maintaining this established structure allows Bear to continue providing reliable service without disruption or transition risk.

In addition to maintaining our existing operations, Bear has recently expanded its regional capabilities through the establishment of a **Central Coast operations office in Oceano, California**. This facility provides additional personnel deployment capacity, service vehicle staging, equipment storage, and inventory for commonly used traffic signal components. The Oceano office enhances Bear's ability to respond quickly to service requests and provides additional operational support to the City while maintaining the same trusted team and service structure already in place.

The Paso Robles contract will be supported by a dedicated team led by **Project Manager Brittney Morgan** and **Field Superintendent James King**, with technical oversight provided by **Traffic Engineer Robert Asuncion, TE**. This team includes experienced electricians, IMSA-certified traffic signal technicians, and fiber optic specialists capable of maintaining modern traffic signal systems, communications infrastructure, and associated electrical equipment.

With our long-standing relationship with the City, proven maintenance program, experienced personnel, and expanded regional support capabilities, Bear Electrical offers the City of Paso Robles the **ideal combination of continuity, local knowledge, and operational strength**. We look forward to continuing our partnership with the City by delivering responsive, reliable, and high-quality traffic signal maintenance services that support the safety and mobility of the Paso Robles community.

6.1 Understanding of Project Objectives

Bear understands that the City of Paso Robles is seeking a qualified contractor to provide comprehensive citywide traffic signal maintenance services to support the safe and reliable operation of the City's traffic signal and pedestrian crossing systems.

The City currently maintains a network of signalized intersections and pedestrian crossing systems located throughout the community. These facilities support public safety, efficient traffic movement, pedestrian accessibility, and emergency response operations. Reliable maintenance of this infrastructure is critical to minimizing service disruptions, maintaining safe roadway operations, and extending the useful life of the City's traffic signal equipment.

Bear understands that the services requested under this Request for Proposals include routine preventive maintenance, annual preventive maintenance, emergency and on-call repair services, inspection and testing of signal equipment, documentation and reporting, and repair or replacement of components when necessary. The work also includes maintaining traffic signal cabinets, controllers, detection systems, communication systems, battery backup systems, pedestrian equipment, and associated electrical infrastructure.

Bear further understands that the City requires a contractor capable of providing responsive emergency service, maintaining accurate maintenance records, and coordinating closely with City staff to ensure signal timing, system operation, and infrastructure improvements are performed in accordance with City direction.

The objective of the maintenance program is to ensure the continued reliability and operational performance of the City's traffic signal system through proactive inspections, preventive maintenance, and timely repairs. The selected contractor must maintain qualified personnel, proper equipment, and the ability to respond quickly to system failures or hazardous conditions.

Bear understands the importance of maintaining these systems in accordance with applicable standards and best practices, including compliance with applicable federal, state, and local regulations and industry standards governing traffic signal operations and roadway safety.

Bear is fully prepared to provide the personnel, equipment, experience, and operational capability necessary to perform the services required by the City and to support the long-term reliability of the City's traffic signal infrastructure.

6.2 Proposed Approach & Service Schedule

Exhibit A – Technical Scope of Services Response

1.0 General Requirements

Bear will perform all work in compliance with applicable federal, state, and local safety regulations governing traffic signal maintenance and roadway operations.

Bear will provide all labor, materials, equipment, tools, vehicles, supervision, and incidentals necessary to complete the services required under this contract. All services will be performed by qualified personnel using industry-standard maintenance practices to ensure the safe and reliable operation of the City's traffic signal systems.

When maintenance activities create potential hazards to the public or City personnel, Bear will provide appropriate traffic control measures including barricades, warning signs, lighting, flaggers, and other protective devices necessary to maintain safe conditions.

Bear will protect City infrastructure and surrounding property during maintenance operations and will restore any damaged property to a condition equal to or better than its original condition.

2.0 Technical Scope and Locations of Work

Bear will, using certified personnel, equipment, and materials, maintain the City's traffic signals and control equipment, beacons, pedestrian safety lighting, radar feedback signs, and associated communications systems.

Bear will provide the personnel, equipment, and materials necessary to perform maintenance, inspection, troubleshooting, repair, and replacement of traffic signal equipment and associated infrastructure throughout the City.

Bear has the resources and capability to install signal poles, controller cabinets, and related traffic signal equipment when required. Maintenance services will include routine preventive maintenance, annual preventive maintenance, emergency and on-call maintenance services, and time-and-materials repairs as authorized by the City.

2.1 Technical Services and Maintenance Personnel

Bear shall maintain certified personnel with demonstrated experience in traffic signal maintenance and repair. Bear maintains personnel that meet or exceed the minimum qualifications specified by the City.

Field and Bench Technicians

1. Bear maintains Level III IMSA Certified Field Technicians with more than ten (10) years of experience performing traffic signal maintenance and repairs.
2. Bear maintains Level III IMSA Certified Bench Technicians with extensive experience in traffic signal controller repair, diagnostics, and bench testing.
3. Bear maintains Level III IMSA Certified Field Technicians with the required experience in traffic signal repair and field maintenance.
4. Bear maintains IMSA Certified Fiber Optic Technicians with experience in traffic signal communication systems. Qualified personnel will be available to respond within two (2) hours of call-out.
5. Bear maintains Level III IMSA Certified Bench Technicians available to respond to service requests and emergency call-outs within the required response time.

6.2 Proposed Approach & Service Schedule (cont)

Exhibit A – Technical Scope of Services Response (Continued)

2.1 Technical Services and Maintenance Personnel (Continued)

Engineering Support
A California-licensed Professional Engineer specializing in traffic engineering will be available to provide consultation and review of traffic signal operations when requested by the City.

Technical Proficiency Requirements
All assigned technicians at Bear Electric are trained and proficient in:

- Programming and repair of Type 332 cabinets, TS1 and TS2 Type P cabinets
- Q-Free series controllers and BI-TRAN software
- 2070 and NEMA type controllers
- Conflict Monitor Units (CMU) and Malfunction Management Units (MMU)
- Video detection systems including ITERIS systems or equivalent
- Installation and maintenance of Single Mode Fiber Optic (SMFO) cable
- Twisted pair copper hardwire systems
- Wireless communications systems including modems, switches, and servers
- Battery Backup Systems including installation, programming, testing, and maintenance
- Emergency Vehicle Preemption systems including GTT and TOMAR
- Centralized Operations Software
- Cabinet modifications and upgrades

2.2 Emergency and On-Call Services

Bear will provide qualified personnel available twenty-four (24) hours per day, seven (7) days per week, including holidays, to respond to emergency traffic signal maintenance and repair needs.

Emergency services include response to signal knockdowns, dark intersections, controller failures, communication failures, damaged signal displays, battery backup failures, emergency vehicle preemption failures, and other hazardous signal conditions.

Bear will maintain a twenty-four (24) hour emergency contact number and will respond on-site within two (2) hours of notification. Service vehicles will be equipped with necessary tools, communication devices, and replacement components to restore signal operation as quickly as possible.

Bear will maintain an inventory of commonly required replacement components including signal controllers, power supplies, malfunction management units, load switches, detection equipment, and battery backup system components.

Bear will coordinate with City staff and emergency responders when addressing signal emergencies and will perform signal timing adjustments only when directed by the City.

6.2 Proposed Approach & Service Schedule (cont)

Exhibit A – Technical Scope of Services Response (Continued)

2.3 Monthly Preventive Maintenance

Bear will perform routine preventive maintenance inspections at each signal installation and control unit at least once per month to ensure proper operation of the traffic signal system.

Monthly preventive maintenance will include inspection, testing, cleaning, and adjustment of signal equipment including controller cabinets, signal heads, pedestrian equipment, detection systems, communications equipment, and battery backup systems.

Bear will complete the City-approved Preventive Maintenance Checklist during each inspection and will maintain records documenting maintenance activities, repairs, and equipment condition.

Any worn, damaged, or malfunctioning equipment identified during routine inspections will be reported to the City and repaired or replaced upon authorization.

2.4 Annual Preventive Maintenance

Bear will perform a comprehensive preventive maintenance inspection annually at each signalized intersection.
Annual maintenance will include inspection and testing of battery backup systems, signal heads and lenses, detection equipment, terminal connections, pull boxes, communication systems, and other signal components.

Signal timing documentation will be verified and coordination with City staff will occur when discrepancies are identified. A visual inspection of each intersection will also be performed to verify proper operation of signal heads, pedestrian equipment, and associated infrastructure.

Any deficiencies identified during annual inspections will be reported to the City.

2.5 Extra Work and Time-and-Materials Repairs

Bear will perform additional work not included in routine maintenance when authorized by the City. This may include repair or replacement of traffic signal equipment, infrastructure repairs, or other services identified during inspections or emergency response activities.

All extra work will be performed only upon authorization from the City and will be billed in accordance with the pricing schedule provided in Exhibit B.

3.0 Traffic Control

Bear Electric will provide all necessary traffic control required to safely perform maintenance and repair work within roadway environments.

Traffic control procedures will comply with the California Manual on Uniform Traffic Control Devices (CA MUTCD) and applicable standards. Traffic control measures may include warning signs, barricades, cones, delineators, flaggers, and coordination with emergency responders when required.

6.2 Proposed Approach & Service Schedule (cont)

Exhibit A – Technical Scope of Services Response (Continued)

4.0 License Classification and Qualifications

Bear maintains the required California Class C-10 Electrical Contractor License and will ensure that personnel assigned to the project hold appropriate International Municipal Signal Association (IMSA) certifications required for traffic signal maintenance work.

Documentation of licenses and certifications will be provided to the City prior to performing work under the contract.

5.0 Cooperation and Care

Bear will coordinate and cooperate with the City and other contractors performing work within or adjacent to the project area to ensure maintenance activities do not interfere with other operations.

Bear will exercise care in protecting City infrastructure, materials, and equipment during maintenance operations.

6.0 Work Hours

Routine maintenance work will be performed during the hours of 7:00 a.m. to 3:30 p.m., Monday through Friday, unless otherwise authorized by the City.

Emergency repair services will be available twenty-four (24) hours per day, seven (7) days per week to address traffic signal failures or hazardous conditions requiring immediate response.

Work outside normal working hours will be coordinated with and approved by the City when required.

6.2 Proposed Approach & Service Schedule (cont)

Method of Approach

An RFP cannot capture all the literal details and intricacies of a traffic signal maintenance program. Because of this, we understand that a successful electrical maintenance contractor needs to be flexible and adaptable to complete necessary tasks promptly. For the City of Paso Robles we will accomplish this in three (3) ways.

1. Communication

We understand that a maintenance business is a business built on trust and relationships. To build and maintain trust, continuous communication is paramount. This starts with assigning single points of contact in a qualified foreman electrician and project manager. Through these direct channels of communication, its our standard practice to consistently communicate with each other in a collaborative manner. This allows for us to adapt our work schedule, backlog, and manpower allocation to the specific needs of the City. To assist with communication and transparency, we have developed an in-house web-based Maintenance Management System built on the salesforce platform. This, along with a well implemented communication and reporting plan allows us to provide real time updates on assigned tasks to our clients as well as meaningful reports.

2. Allocation of Resources

With our extensive experience and statewide footprint, we understand what it takes to effectively staff and manage a traffic signal maintenance contract. We also recognize that the workload may fluctuate due to the responsive nature of these services. To address this, we have assembled a versatile field team of electricians, fiber optic and low-voltage technicians, operators, and laborers—all working under the direct supervision of a foreman electrician. This structure enables us to consistently exceed daily response time expectations while also having the capacity to tackle larger or emergent scopes of work as they arise.

3. Additional In-House Services

Through our experience servicing similarly positioned agencies, we understand that a maintenance program may evolve or expand at times to include signal upgrades, modifications, and installations. Over time, we have expanded our services to include the following to further support the needs of our existing maintenance clients. Over time, we have grown our maintenance business to capture the below mentioned scopes in-house. By performing these scopes of work in-house rather than subcontracting, it allows for us to have control of our schedule and meet the needs and expectations of our clients in a timely manner.

6.2 Proposed Approach & Service Schedule (cont)

Communication and Reporting

We believe in leveraging technology to enhance our communication and provide an unparalleled customer experience. With that, we utilize a blend of automatically generated tasks in our maintenance management system accompanied by personal communication to ensure all stakeholders are informed on current status of work. Our intent is to work collaboratively to develop communication support channels that best suit the city's needs. Below is a communication and reporting plan that we recommend to meet the reporting requirements as outlined in the City of Paso Robles RFP.

Communication Support Plan

Type	Responsibility	Description
Automatic Email Alerts	Bear Salesforce CRM (to be provided at no additional cost)	Upon commencement of work, automatic email alerts are configured so stakeholders can be notified of work as its completed
Emergency Work requiring immediate attention	Bear Technician/Project Manager	For issues concerning public safety, we empower our technicians to communicate directly with our clients to resolve issues as quickly as possible. A brief follow-up with written communication on the subject matter will be communicated via email by the project manager
Weekly Account Update	Bear Project Manager	At the end of each week, the assigned project manager provides an update via email on completed work this week, proposed schedule for the following week, and status on all open work with action items for both Bear and the City
Monthly Maintenance Meetings	Bear Project Manager	Meet in person or virtually once per month with all project stakeholders to discuss status of project.
Monthly Accounting Reports	Bear Accounting Department	Our accounting department sends monthly invoicing summarizing all work performed during the previous month with costs broken down per work order. Along with this report, our accounting department also captures year-to-date expenditures and available contract balances. This allows both the City and Bear to manage the rate of expenditures and make educated decisions on how to best use available funding.

Communication Feedback

One of the core values we built our business on is the notion of continuous improvement. This can only happen with open and honest feedback. We encourage all stakeholders to provide feedback and suggest any improvements or changes meet the needs of the City.

6.2 Proposed Approach & Service (cont)

Bear is well positioned to support the City of Paso Robles through its regional presence and experienced personnel. Headquartered in Alviso with a strategically located regional office in Oceano, just minutes from Paso Robles, Bear can rapidly mobilize personnel and equipment to support both routine and emergency maintenance needs.

Additionally, many of our management and field personnel reside within the surrounding community. This proximity not only strengthens our responsiveness but also fosters a strong sense of stewardship. Our team is personally invested in maintaining the safety, reliability, and long-term performance of the infrastructure serving the community they call home.

The tables below illustrate Bear's committed response times for both base maintenance and unscheduled or emergency work. We consistently exceed the City's required service levels, including 24-hour turnaround for standard requests and on-site response within two (2) hours for emergency requests. Our local presence results in greater operational efficiency and measurable cost savings for the City.

Base Maintenance

Work Type	Contract Required Response Time	Bear Committed Response Time
Traffic Signal Preventive Maintenance	Monthly Preventive Maintenance, Quarterly Battery Backup Testing, Annual Preventive Maintenance	In accordance with and exceeding RFP requirements
Emergency Service Response	Two (2) Hour On-Site Response	Not greater than Two (2) Hours - 24/7/365
Standard Response	Not Specified	Within 24 Hours – Available 24/7/365

Unscheduled Maintenance & Extra Work

Work Type	Bear Committed Response Times
Bench Test, Cabinet Testing	Two (2) Hour Response
City Staff to visit shop and office	One (1) hour notice during normal working days. Two (2) hours outside normal working hours
Permanent repairs of a knockdown (1B Pole or Pedestrian Push Button Pole)	One Hour response with permanent repairs performed within 24 hours if foundation is in working order.
Underground Service Alerts (USA) for traffic signals, streetlights, interconnect	As Required by USA Notification
Special requests by City staff	As Requested by the City

6.2 Proposed Approach & Service Schedule (cont)

Bear Electrical Solutions is fully equipped and staffed to execute the technical aspects of this contract with the highest level of precision, safety, and reliability. Our approach incorporates proven methodologies, specialized equipment, and a deep bench of experienced personnel to deliver timely and cost-effective maintenance and repair services.

Preventative and Routine Maintenance

Our service technicians follow a rigorous preventive maintenance checklist tailored to each intersection. This includes, but is not limited to:

- Visual and functional inspections of signal displays, pedestrian heads, and pushbuttons
- Cabinet interior cleaning and testing of controller functions
- Conflict monitor, MMU, and BBS function checks
- Battery backup load testing (as applicable)
- Lamp and LED intensity inspections, including calibration with photometric meters (e.g., KLIGHT TLM-100 or approved equivalent)
- Tightening of terminal connections and verification of grounding integrity
- Loop detector and preemption system validation
- All results are documented in digital format and provided to the City electronically for recordkeeping.

Corrective and Emergency Repairs

We maintain 24/7/365 emergency response availability, with technicians able to respond within 60 minutes or less for high-priority outages. Our fleet is equipped with bucket trucks, cabinet replacement kits, signal heads, and spare parts to expedite onsite repairs. Technicians are trained in real-time cabinet diagnostics, signal reprogramming, and underground fault isolation.

Specialized Equipment and Resources

- IMSA Level II-certified electricians
- Licensed Class A, C-10, and C-31 contractor coverage
- Signal controller and cabinet testers
- Fiber splicing vans for communications repairs
- MUTCD- and Caltrans-compliant traffic control setups
- GIS-enabled work order and inspection tracking system

Traffic Control and Safety

All field activities are performed in accordance with the latest editions of the California MUTCD and applicable Work Area Traffic Control Handbook (WATCH). Each crew is trained in flagging operations and hazard mitigation. Jobsite safety audits are conducted weekly by our Safety Officer.

Compliance and Documentation

All maintenance logs, repair records, and inspection reports are uploaded to a secure portal for agency access. We proactively track asset condition, recommend upgrades, and assist in capital planning for aging infrastructure.

6.2 Proposed Approach & Service Schedule (cont)

Company Vehicles, Equipment, and Stock Inventory

Bear owns and operates a $9M fleet comprised of bucket, utility, and crane trucks. Bear also maintains an inventory of necessary traffic control equipment, such as construction area signs, cones, and message signs, to facilitate our traffic control work.

Regarding stock inventory for our maintenance business – we maintain a stock level of over $2M of traffic signal and streetlight material between all our regional offices.

Below is an equipment and inventory breakout demonstrating our company's equipment readiness available for this project.

Regional Office	Bucket Truck	Dump Truck	Utility Trucks /Flat Bed	Van/Pick Up Trucks	Crane Trucks	Loop Truck
Anaheim	13	0	1	6	1	0
SF Bay Area	17	8	6	24	2	1
Sacramento	13	2	8	2	0	1
Totals	**43**	**10**	**15**	**32**	**3**	**2**

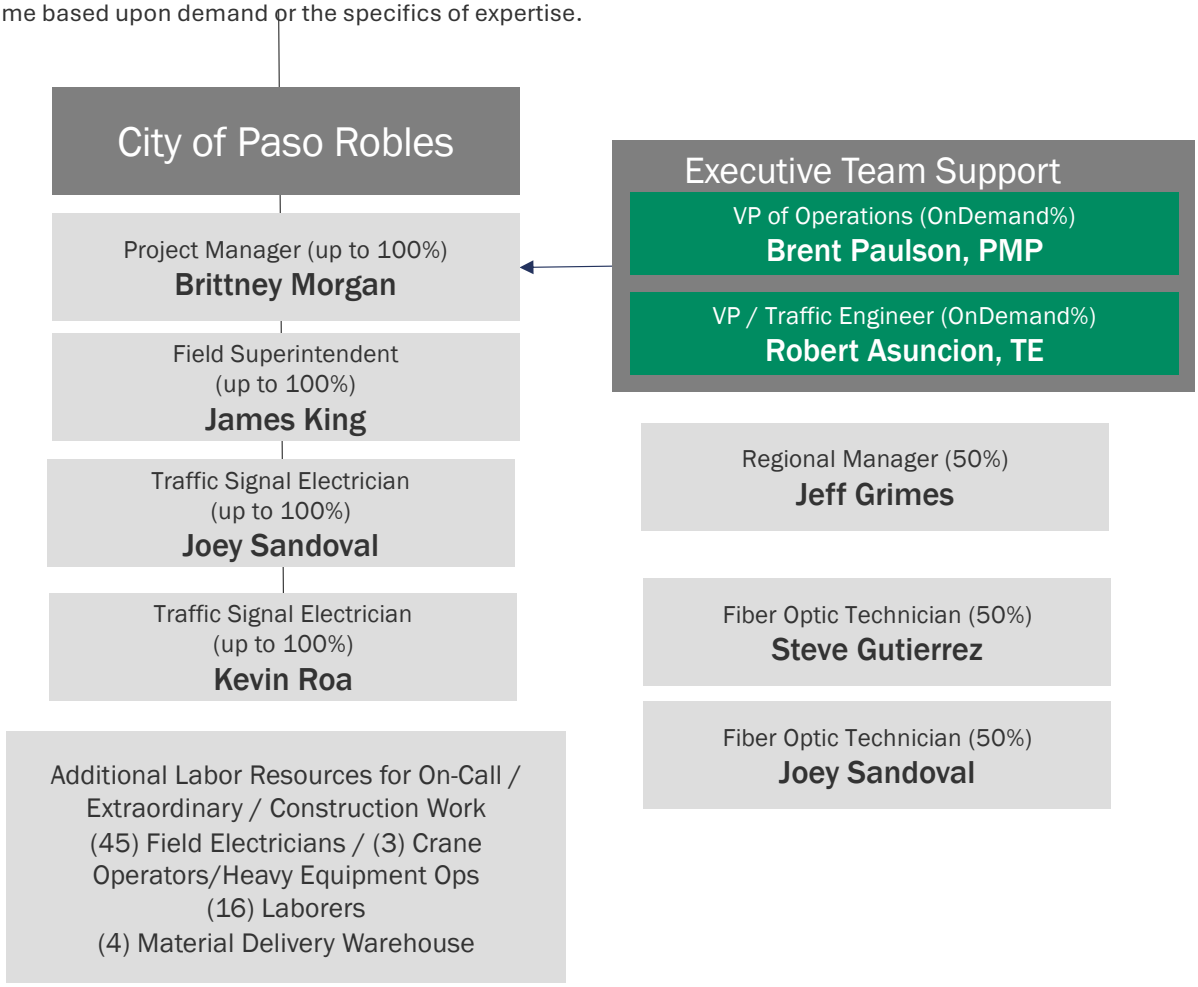
Shared Regional Resources (Construction Equipment)

	Qty	Description	Qty	Description
Heavy Equipment	10	Arrowboard 2021	1	2018 Water Buffalo
	8	2014 Atlas Copco XAS 185	1	2013 Magnum Light Tower
	3	SS125 DIESEL MELTER R-AB- crafco	1	SLABACH I-85 REEL TRAILER
	6	Bobcat E35 Mini-Ex	1	BOBCAT 753
	2	2021 BOBCAT E32	1	2019 Caterpillar 246D Skid Steer and Attachments
	3	DITCH WITCH JT20 DRILL	1	2016 CAT 246D SKID STEER
	12	2022 Tow Master T20D TRAILER	1	2023 CAT Trackloader 279D3
	3	2021 Vermeer Vactron	5	2018 BIGT UTILITY TRAILER
	4	Carson Trailer - wire trailer	2	2018 Vermeer Vactron
	Various	Traffic Control Equipment - Cones, Signs, Etc.		

6.3 Identification of Personnel

Team & Experience

Through our experience we have found that a maintenance and repair services agreement has a vast diversity of scope that is not always linear. To manage the urgency and diversity of such work, we have a core group of competent team members dedicated to the City as well as a large team of qualified and diverse individuals that can be leveraged at any anytime based upon demand or the specifics of expertise.



6.4 Qualifications of Assigned Personnel

Brittney Morgan Project Manager

Brittney Morgan serves as Project Manager for Bear Electrical Solutions and is responsible for overseeing contract administration, project coordination, and client communications for municipal maintenance programs. She works closely with City staff to manage service requests, coordinate scheduling of preventive maintenance and repair activities, and ensure that work is documented and completed in accordance with contract requirements and agency standards.

Since Bear began supporting the City of Paso Robles' traffic signal maintenance program in 2020, Brittney has played an important role in coordinating maintenance operations and ensuring consistent communication between the City and Bear's field teams. Her experience in municipal infrastructure services, material procurement, and project coordination helps ensure that maintenance activities are delivered efficiently, with clear reporting and responsive service to support the City's operational needs.

Experience

Project Engineer
Bear Electrical Solutions, LLC | 2020-present | Alviso, CA

- Forward-facing maintenance account representative for various public agency clients. Very client relationship focused.
- Responsible for project communications, material procurement, estimating and proposal development
- Procurement specialist with multiple vendor relationships in the traffic signal, ITS, and streetlighting business
- City/County permitting
- Responsible for construction/maintenance projects ranging from $500- $1M.

Area Sales Manager
Power Crunch| 2019-2020 | Alviso, CA

- Oversight of sales operations for large regional areas.
- Conducted market research and competitive analysis to identify trends, customer needs, and business expansion.
- Fostered strong relationships with key clients and partners, negotiating contracts and resolving issues to ensure long-term satisfaction.

Additional Skills

BA Communications – Professional Public & Organizational Communications (2012)
Permit Work and Permit Coordination
Computer – Email, MS Office
Purchasing, Tracking, Vendor Relations

6.4 Qualifications of Assigned Personnel (cont)

James King

Field Superintendent

James King serves as Field Superintendent for Bear Electrical Solutions and brings over 20 years of experience in traffic signal and electrical systems. He has been working as an electrician since 2006, including supporting traffic signal maintenance and related services for the City of Paso Robles prior to the formation of Bear Electrical. This long-standing involvement provides him with valuable institutional knowledge of the City's infrastructure and operational practices.

In his role, James oversees daily field operations, coordinates crews, and ensures maintenance and emergency response services are performed safely, efficiently, and in compliance with City requirements. His experience includes traffic signal systems, ITS infrastructure, fiber optic communications, and underground electrical work.

James is known for his strong field leadership, technical expertise, and ability to respond effectively to both routine maintenance needs and urgent service conditions, making him a key asset to the City's continued operations.

Experience

Field Superintendent / Field Foreman / Electrician / Lab Manager
Bear Electrical Solutions, LLC | 2013 | Alviso, CA

Working field superintendent responsible for BEAR's Salinas / Monterey regional operations.
Over two decades of traffic signal system installation and maintenance experience, including ITS, fiber optic, and underground repair.

Electrician
Siemens / Republic ITS | 2004-2013 | Fremont, CA

Traffic Signal, Streetlight Maintenance and Construction
Emergency Response

Certifications	Licenses
IMSA - Work Zone Safety IMSA - Traffic Signals Field Electrician I/II OSHA Training & Heavy Equipment Operator FOA Certified Fiber Optic Technician Certified Cable Splicing and Terminating for	State of California General Electrician #E119642-G State of California Contractor License (C-10, C-31) - #982079 IBEW Union Member

6.4 Qualifications of Assigned Personnel (cont)

Joey T. Sandoval

Field Electrician

With over a decade of hands-on experience in the electrical field, Joey brings deep expertise in both traffic signal systems and commercial electrical installations. As a lifelong resident of San Jose, he has an in-depth understanding of the region's infrastructure and has successfully completed a wide range of projects throughout the area. Joey is known for his reliability, technical proficiency, and strong commitment to safety and quality. His familiarity with local agency standards and his ability to adapt to dynamic field conditions make him a valuable asset on any job site.

Experience

Electrician
Bear Electrical Solutions, LLC | 2023-present | Alviso, CA

- Maintenance and On-Call Repair
- ITS installation and deployment
- Emergency Response

Electrician
CSI Electrical Contractors | 2021-2023 | San Jose, CA

- Off-site electrical including lighting installation, new builds and retrofits
- Commercial, hospital electrical projects, medium voltage work

Electrician
Rosendin Electric | 2019-2021 | San Jose, CA

- Commercial and Industrial Electrical
- Caltrans and Public Works Construction focused on electrical
- Motor Controls

Fiber Technician/Fiber Splicer
Cal Coast Telecom | 2015-2016 | San Jose, CA

- Fiber Splicer for telecom projects
- Low voltage installation

Certifications	Licenses
IMSA Traffic Signal Field Electrician Level I/II OSHA Training FOA Certified Fiber Optic Technician Corning Optical Fiber Certified CAD Welding Cert. for Grounding and Bonding	California State Certified – Provisioned IBEW Graduate

6.4 Qualifications of Assigned Personnel (cont)

Kevin Roa

Electrician

Kevin Roa is a skilled Traffic Signal Electrician with over eight years of experience specializing in traffic signal and streetlight maintenance, troubleshooting, and emergency response services. He has supported traffic signal operations for the City of Paso Robles since 2015, providing him with strong familiarity of the City's infrastructure, equipment, and maintenance expectations.

Kevin is experienced in diagnosing and repairing traffic signal systems, including controllers, detection systems, pedestrian equipment, and communication infrastructure. He is proficient in working with a variety of signal platforms, including 2070, NEMA, TS1/TS2 systems, and legacy equipment, and is well-versed in ITS technologies and field operations.

In his role, Kevin performs routine preventive maintenance, responds to emergency call-outs, and supports system repairs to ensure reliable and safe traffic signal operation. He is known for his reliability, technical capability, and ability to efficiently resolve field issues while maintaining compliance with agency standards and safety requirements.

Kevin's hands-on experience and long-standing service within Paso Robles make him a valuable member of the team and a consistent presence in supporting the City's traffic signal system.

Experience

Electrician
Bear Electrical Solutions, LLC | 2015-present | Alviso, CA

- Dedicated traffic signal and streetlight routine, response, and emergency response services.
- Trained and certified in various ITS technologies and platforms
  (such as 2070/170/NEMA, TS1-TS2, legacy non-NEMA PLC.)
- Ensure maintenance contract compliance with agency requirements for field work.

Investigative Aide
Monterey County District Attorney| 2013-2014 | Salinas, CA

- Under direction of District Attorney provided information and communication support relating with criminal investigation cases.
- Independently contacted case requesters to obtain additional information.

Certifications	Licenses and Education
OSHA 30 IMSA Traffic Signal Bench Level III IMSA Traffic Signal Field Level III IMSA Work Zone Traffic Control Technician CPR/AED	BS Degree – Criminal Justice Minor – Information Technology

6.4 Qualifications of Assigned Personnel (cont)

Jeff Grimes

Field Superintendent

Jeff Grimes serves as Field Superintendent for Bear Electrical Solutions and brings more than two decades of experience in electrical construction, traffic signal systems, and municipal infrastructure projects throughout the Bay Area. In this role, Jeff supports field operations by coordinating labor and equipment resources, assisting with project planning, and ensuring that maintenance and construction activities are completed safely and in accordance with agency standards and specifications.

Jeff's extensive background in traffic signal construction, street lighting, and electrical systems allows him to provide valuable oversight and technical support for field crews working on municipal maintenance programs. His experience supervising large-scale infrastructure projects and coordinating field personnel helps ensure that Bear's maintenance and repair services are delivered efficiently while maintaining high standards of safety, quality, and reliability.

Experience

Regional Field Superintendent
Bear Electrical Solutions, LLC | 2017-present | Alviso, CA

- Maintain day to day operations in the field
- Oversee man power for all projects
- Make sure all safety protocols are followed and in compliance

Foreman Electrician
Tennyson Electric Inc. | 2010-2017 | San Jose, CA

- Street Lighting, Traffic Signals
- Cal-Trans Spec Splicing for outside
- Blueprint Reading
- Circulatory and Underground Layout

Apprentice to Foreman Electrician
BC Electric | 1992-2010 | San Jose, CA

- Commercial and Industrial Electrical
- Circuit Layout
- Motor Controls
- Lighting Control Blueprint Reading
- Conduit Bending
- Panel Termination & Main Gear Installation

Certifications

OSHA 30
California State Certified
CPR

6.4 Qualifications of Assigned Personnel (cont)

Steve Gutierrez

Fiber Technician Foreman

With over two decades of experience in the telecommunications industry, Steve specializes in fiber optics technology, leveraging extensive training and hands-on expertise to deliver efficient and safe performance. Steve is proficient in evaluating and troubleshooting complex fiber optic systems while ensuring timely and effective resolutions to technical challenges. Driven by a passion for excellence, Steve thrives in dynamic environments, embrace new challenges, and continually seek opportunities to enhance his knowledge and skills in advanced telecommunications technologies.

Experience

Field Fiber Technician Foreman
Bear Electrical Solutions, LLC | 2022-Present | Alviso, CA

Field foreman leading crews in the installation of new fiber plants.
Performs troubleshooting, repair, and testing and commissioning of fiber communication networks.
Projects involve Public Works, commercial, industrial, and public safety critical infrastructure.
Splicing, power meter testing, pulling and running Cat 6 and Fiber.

Fiber Technician
Cupertino Electric, Inc | 2019-2022 | Santa Clara, CA

Data Closet Build-Outs, Access Control Installation
Fire Alarm Wiring
Fiber Optic installation in commercial, industrial, and public safety infrastructure

Premise Technician / Construction Splicer
AT&T | 2007-2019 | Santa Clara, CA

Installation of Fiber Optic for U-Verse, Direct TV systems
Wiring of home with low voltage, fiber optic, satellite and troubleshooting.
Splicing, Cable conditioning/placement, pole climbing & repairs
Building phone rooms, utility work

Certifications	Skills & Abilities
Applied Professional Training FCC License Fiber Optic Communication DTSAT Data Communication& Network Cisco Networking Fundamentals	Electrical/Low Voltage Critical Infrastructure Maintenance Fiber / Copper Running, Installation, and Repair Pole / Ladder Climbing Manhole / Pole Climbing Union Steward Training

6.4 Qualifications of Assigned Personnel (cont)

Brent Paulson

Vice President of Operations

As Vice President of Operations at Bear Electrical, Brent oversees all project resources – including personnel, materials, and equipment – to ensure they align with both company objectives and client expectations. With a background as an electrician and project manager, he brings hand-on expertise and strategic oversight to the operations team. Under Brent's leadership, Bear has continued to grow and expand, consistently delivering on its commitments and upholding the company's core values

Experience

Vice President
Bear Electrical Solutions, LLC | 2013-present | Alviso, CA

- Leads the development and implementation of the company's operational systems, ranging from personnel management to CRM platforms.
- Oversees team growth, including organizational structure design and recruitment strategies.
- Ensures internal quality control by guiding how project managers engage and communicate with clients.

Electrician
Siemens/ Republic ITS | 2007-2013 | Fremont, CA

- Traffic Signal Maintenance
- Streetlight Maintenance
- Fiber Optic / Copper / Wireless Communication
- ITS Deployment
- Traffic Signal Upgrades/ Modifications

Certifications	Licenses
IMSA - Work Zone Safety IMSA - Traffic Signals Field Electrician I/II/III IMSA – Traffic Signals Bench I/II OSHA 30 Certified IBEW Apprenticeship Graduate NECA Accredited and Certified PM Project Management Professional (PMP)	State of California General Electrician #E-155344-G Project Management Professional (PMP)

6.4 Qualifications of Assigned Personnel (cont)

Robert Asuncion

Company Principal / Traffic Engineer

For this project, Robert will act as the licensed Traffic Engineer, overseeing traffic engineering efforts to ensure compliance with relevant standards and regulations. With experience in both the in the public and private sectors - and as the owner and licensed contractor of Bear – Robert offers valuable insights and comprehensive understanding of industry best practices in traffic signal maintenance, along with the contractual and business requirements that support successful project delivery.

Experience

Co-Founder and Vice-President
Bear Electrical Solutions, LLC | 2013-present | Alviso, CA

- Co-founded the company and scaled operations from just 2 employees to a team of over 170 across the state;
- Brings specialized expertise in traffic signal maintenance, contributing to the technical excellence and service reliability.
- Drives business development efforts, fostering growth and strategic partnerships.

Regional Manager
Siemens/ Republic ITS | 2004-2012 | Fremont, CA

- Responsible for P&L activities for the SF Bay Area regional office with annual revenues of over $40M per year;
- Cost estimating;
- Provided on-call traffic engineering consultation for various public agency clients.

Associate Transportation Engineer
City of Fremont | 1999-2004 | Fremont, CA

- Citizen respondent to all traffic engineering-related inquiries;
- Responsible for traffic signal operations & red light-camera program for a City with over 200k population.

Certifications	Licenses
IMSA - Work Zone Safety IMSA - Traffic Signals Field Electrician I/II/III IMSA – Traffic Signals Bench I/II Bachelors in Civil Engineering	State of California Professional Engineer in Traffic Engineering (No. TR 2156) State of California Contractor License - Class A General Engineering (No. 982079) State of Nevada Contractor License – Class A General Engineering (No. 0090133)

6.5 Available Support Resources

Local Regional Office – Oceano

Bear maintains a strategically located regional office in Oceano that supports operations throughout the Central Coast region, including the City of Paso Robles. This office serves as a key operational hub for personnel, service vehicles, equipment, and materials required to perform traffic signal maintenance services. Its proximity to Paso Robles allows Bear to efficiently mobilize technicians and resources to respond to both routine maintenance activities and emergency service requests.

The Oceano office provides operational support for dispatching field technicians, coordinating maintenance activities, and maintaining equipment necessary for traffic signal repair and installation. The location allows Bear Electric to maintain a strong regional presence and provide responsive, locally supported service to the City.

Personnel and Technical Resources

Bear maintains a team of certified traffic signal technicians and experienced electrical personnel capable of performing preventive maintenance, system diagnostics, equipment repair, and emergency response services. Personnel assigned to the project are trained and proficient in the maintenance and repair of traffic signal controllers, detection systems, communication equipment, and associated infrastructure.

The availability of qualified technicians within the region allows Bear to provide dependable coverage for scheduled maintenance activities while maintaining the ability to respond quickly to service requests or system failures.

Service Vehicles and Equipment

Bear maintains fully equipped service vehicles capable of supporting traffic signal maintenance and repair operations. These vehicles carry specialized tools, testing equipment, and diagnostic devices required for troubleshooting signal equipment, performing preventive maintenance inspections, and completing emergency repairs.
Service vehicles are equipped with communication devices and safety equipment to support field operations and maintain compliance with applicable safety standards and traffic control requirements.

Materials and Replacement Components

To support timely repairs and minimize signal downtime, Bear maintains an inventory of commonly required replacement components including traffic signal controllers, load switches, detection equipment, communication hardware, and battery backup system components. Maintaining these materials within the region allows technicians to complete many repairs during the initial service visit without waiting for additional parts or deliveries.

Operational Coordination

Bear's regional presence allows for efficient coordination of maintenance services, including scheduling preventive maintenance inspections, dispatching technicians for service requests, and communicating with City staff regarding system status and maintenance activities. This structure supports dependable service delivery and helps ensure the City's traffic signal systems remain safe, reliable, and operational. It also enables Bear to quickly allocate personnel and resources as maintenance priorities arise or service demands increase.

6.6 Project Experience & References

About Bear

Bear Electrical Solutions, LLC (Bear) is a privately held limited liability company established in January 2013. It operates as a subsidiary of **GreenArrow**, a multi-state holding company with more than 800 employees across California, Pennsylvania, Indiana, Florida, and Utah. Bear employs 180 team members, including 81 based at our Alviso, California headquarters - with average employee tenure of 6.45 years, reflecting our strong retention and experienced workforce.

Founded by **Robert Asuncion** and **Andrew Bader**, both of whom are based in the South Bay Area, the company benefits from active ownership—Robert serves as Bear's Traffic Engineer, while Andrew oversees financial operations as President and Chief Financial Officer.

Bear was established with a clear mission: ***To become the trusted leader in transportation electrical services.*** Our steady growth reflects our commitment to delivering on our promises and earning the ongoing trust of our clients.

Today, Bear is uniquely positioned to provide the personalized service of a local firm with the financial backing and operational stability of a larger enterprise—making us an ideal partner for public agencies of all sizes.

The Perfect Combination:

1. **Unlimited resources**
Bear typically has on-hand the materials, equipment and personnel at one of our regional offices to support any size maintenance program. To help mitigate any risk for our agency customers, we also have access to unlimited capital through our larger holding company. Unlimited resources and powerful buying power have made Bear one of the most stable and viable long-term partners in the industry.

2. **Local support with autonomy – Tailored for Paso Robles**
With more than 25 years of experience supporting public agencies, we recognize that every community has unique maintenance needs. That's why our operations are structured through autonomous regional offices led by local staff who foster direct, responsive relationships with each agency. Our experience in the City of Paso Robles—including ITS, streetlighting, traffic signals, and ad-hoc electrical services—has provided us with valuable insight into the City's infrastructure, systems, and operational needs. Our team also performs a wide range of maintenance and operational support tasks, including communication work, intersection response, outage and malfunction repairs, safety improvements, and traffic signal and lighting maintenance.

3. **Extending your team knowledge:**
Our diverse team has the largest breadth of skills in the industry (from traffic engineers to financial experts and construction management). In addition, we work across our network of seven offices in different states to ensure that we bring the latest trends and solutions to our customers. Our goal is to act as an extension of your team and help drive continuous improvement in your programs.

6.6 Project Experience & References (cont)

The table summarizes traffic signal maintenance and repair services completed by our firm for the City of El Paso de Robles between 2018 and 2026. Over this eight-year period, our team completed more than 3,500 work orders supporting the City's traffic signal system and related infrastructure. These efforts reflect our long-standing role in helping the City maintain safe, reliable, and efficient intersection operations.

A large portion of this work consisted of scheduled preventive maintenance inspections performed to verify proper operation of signal controllers, cabinets, detection equipment, pedestrian devices, and associated electrical systems. Through these routine inspections, our technicians identify potential issues early, allowing the City to address maintenance needs proactively and reduce the likelihood of unexpected system failures.

In addition to preventive maintenance, our team routinely responds to corrective maintenance requests and service calls. These activities include diagnosing and repairing signal equipment failures, addressing malfunctioning pedestrian push buttons and accessibility features, maintaining vehicle and bicycle detection systems, and implementing intersection operational adjustments to improve safety and traffic flow. Our technicians are experienced in troubleshooting complex field conditions and restoring system functionality quickly and efficiently.

The consistent annual service levels reflected in the table demonstrate our ability to manage a comprehensive traffic signal maintenance program while remaining responsive to unplanned maintenance needs. Through this ongoing work in Paso Robles, our team has developed a strong working knowledge of the City's signal infrastructure, enabling us to provide efficient service, minimize downtime, and support the reliable operation of the City's transportation network.

Work Orders	2018	2019	2020	2021	2022	2023	2024	2025	2026	Grand Total
Intersection Operations	2	4	2	7	11	13	11	5	3	58
Pedestrian Systems	3	12	4	7	7	11	4	12	1	61
Detection & Technology	5	7	7	11	5	10	7	9	1	62
Other Services	12	17	8	9	44	47	13	17	3	170
Signal Equipment Repairs	21	22	18	26	31	29	40	16	5	208
Preventive Maintenance	194	385	384	384	384	384	384	384	64	2,947
Grand Total	237	447	423	444	482	494	459	443	77	3,506

6.6 Project Experience & References (cont)

Industry Qualifications

Bear Electrical is qualified to meet and exceed the requirements outlined by the City, including:

- A — **Class A –** General Engineering
- C-10 — **Class C-10 –** Electrical
- C-31 — **Class C-31 –** Work Zone Traffic Control
- D-31 — **Class D-31 –** Pole Installation and Maintenance

Certifications and affiliations

- Signatory to the International Brotherhood of Electrical Workers (IBEW), Laborers, Low Voltage, and Operators Union(s)
- Department of Industrial Relations (DIR) Certified & Registered (#1000002158)
- Pacific Gas & Electric approved electrical contractor
- United Contractors Association Member (UCON)
- CCNA-certified
- Maintenance Superintendant Association (MSA) Sponsor
- National Association of Women in Construction (NAWIC) Member / Sponsor
- Institute of Traffic Engineer (ITE) Member / Sponsor
- International Municipal Signal Association – various certifications (employee certifications)

6.6 Project Experience & References (cont)

Bear Electrical Solutions, LLC (Bear) brings extensive experience supporting public agencies throughout California with traffic signal maintenance, electrical infrastructure services, and communications system support. Since its founding, Bear has focused on delivering reliable maintenance programs that ensure safe and efficient traffic signal operations while supporting the evolving transportation needs of municipalities. Our team includes experienced traffic signal technicians, electricians, engineers, and project managers who have decades of combined experience working with municipal signal systems, ITS infrastructure, and related electrical facilities.

Bear currently provides traffic signal maintenance, electrical construction, and fiber communication services for multiple public agencies throughout California, including several cities within San Luis Obispo County. Through these partnerships, our team has developed a strong understanding of municipal traffic signal infrastructure, preventive maintenance programs, emergency response operations, and the importance of maintaining reliable signal systems that support public safety and mobility.

The following sections describe Bear's relevant experience, key personnel, equipment resources, customer references, and quality assurance programs that support our ability to successfully deliver the services outlined in this Request for Proposals.

Project Experience and Reference #1

The City of San Jose

200 E. Santa Clara St, San Jose,CA 95113

The City of San Jose ranks 12th largest in the Country with a population of close to a million. The City has over 920 traffic signals and 62,000 streetlights. Bear currently provides 24/7/365 on-call traffic signal maintenance services. These services include knockdown response, repair, and ad-hoc electrical. Additional contract work involves on-call fiber communication maintenance. Bear has installed over 500 video detection systems for the City.

Bear augments the City's electrical traffic signal maintenance team. We have not had major issues or challenges to report regarding our work with the City of San Jose.

Account Details

Current contract dates August 2021 – ongoing
Service Team: Brittany Morgan - Project Manager, Jeff Grimes – Field Superintendent

Customer Reference Contact: Randy Griffith, Electrical Supervisor, (510) 828-3099

6.6 Project Experience & References (cont)

The City of Mountain View

500 Castro St., Mountain View, CA 94041

Project Experience and Reference #2

The City of Mountain View is a community located in the heart of Silicon Valley, with a population of approximately 82,000. The City maintains over 120 traffic signals and more than 7,000 streetlights. Bear currently provides 24/7/365 on-call traffic signal maintenance services, including knockdown response, signal repairs, and ad-hoc electrical work. Additional contract services include on-call maintenance and troubleshooting of the City's fiber communication network.

We have not had major issues or challenges to report regarding our work with the City of Mountain View.

Account Details

Current contract dates July 2020 – ongoing
Service Team: Eduardo Araujo- Project Manager,
Marcus Mougeot– Field Superintendent

Customer Reference Contact:
Darwin Galang, Associate Civil Engineer,
(650)903-6311 x 6005

Project Experience and Reference #3

The City of Fremont

39550 Liberty St., Fremont, CA 95438

Bear Electrical has been providing traffic signal and lighting maintenance under an all-inclusive contract to the City of Fremont for the past 13 years. As a progressive city, Fremont is continually working to implement new technologies that ease traffic and congestion, while increasing safety. With 173 traffic signals and 20,000 streetlights, Bear provides all-inclusive services for traffic signal and streetlight maintenance, parks, and sports lighting facilities. Also included is 24/7/365 emergency response, preventative maintenance, & ad hoc electrical improvements.

We have not had major issues or challenges to report regarding our work with the City of Fremont.

Account Details

Current Contract dates: July 2023 – ongoing ;
Completed past service contracts: July 2013 to July 2023
Service Team: Eduardo Araujo- Project Manager,
Marcus Mougeot– Field Superintendent

Customer Reference Contact:
Victoria Walker, Associate Engineer,
(510) 494-4756-3029

6.7 Proof of Insurance Coverage

CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY): 3/4/2026

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER Alliant Insurance Services, Inc. 6400 S Fiddlers Green Cir Ste 2000 Greenwood Village CO 80111 License#: 0C36861	CONTACT NAME: Luke Tellers PHONE (A/C, No, Ext): FAX (A/C, No): E-MAIL ADDRESS: Luke.Tellers@alliant.com
INSURED Bear Electrical Solutions, LLC 1252 State St PO Box 924 Alviso CA 95002 MWEGROU-01	INSURER(S) AFFORDING COVERAGE / NAIC # INSURER A : Pacific Insurance Company, Lim — 10046 INSURER B : Federal Insurance Company — 20281 INSURER C : Chubb Indemnity Insurance Comp — 12777 INSURER D : Executive Risk Indemnity Inc — 35181 INSURER E : Allied World Assurance Company — 19489 INSURER F : Endurance American Specialty I — 41718

COVERAGES **CERTIFICATE NUMBER:** 1441260073 **REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS	
D	X COMMERCIAL GENERAL LIABILITY CLAIMS-MADE X OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: POLICY X PRO-JECT LOC OTHER:	Y		54326856-00	3/1/2026	3/1/2027	EACH OCCURRENCE DAMAGE TO RENTED PREMISES (Ea occurrence) MED EXP (Any one person) PERSONAL & ADV INJURY GENERAL AGGREGATE PRODUCTS - COMP/OP AGG $	$ 1,000,000 $ 100,000 $ 5,000 $ 1,000,000 $ 2,000,000 $ 2,000,000 $
B	AUTOMOBILE LIABILITY X ANY AUTO OWNED AUTOS ONLY / SCHEDULED AUTOS X HIRED AUTOS ONLY / X NON-OWNED AUTOS ONLY			(25)5432-68-55	3/1/2026	3/1/2027	COMBINED SINGLE LIMIT (Ea accident) BODILY INJURY (Per person) BODILY INJURY (Per accident) PROPERTY DAMAGE (Per accident) $	$ 2,000,000 $ $ $ $
E F	X UMBRELLA LIAB X OCCUR EXCESS LIAB CLAIMS-MADE DED X RETENTION $ 10,000			0314-6039 ELD30081220600	3/1/2025 3/1/2025	3/31/2026 3/31/2026	EACH OCCURRENCE AGGREGATE 2nd Layer Excess	$ 5,000,000 $ 5,000,000 $ 5,000,000
C	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? Y/N (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	N / A		(26)5432-68-57	3/1/2026	3/1/2027	X PER STATUTE / OTH-ER E.L. EACH ACCIDENT E.L. DISEASE - EA EMPLOYEE E.L. DISEASE - POLICY LIMIT	 $ 1,000,000 $ 1,000,000 $ 1,000,000
A	Pollution Liability Professional Liability			34CPIBC3213	3/1/2026	3/1/2027	Each Incident/Agg. Each Incident/Agg.	$3,000,000 $3,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

INSURER: Arch Specialty Insurance Company; Cyber Liability, Policy Number: C-4MA1-258742-CYBER-2025, Eff Date: 3/31/2025, Exp Date: 3/31/2026, Limit: $1,000,000.

Re: Maintenance of Traffic Signals-DPW Project No. #17-07. City of El Paso de Robles, its elected & appointed officers, agents, officials, employees, and volunteers are named as Additional Insureds with respect to General Liability if required by written contract. General Liability is primary and any other insurance maintained by the Additional Insured is excess and non-contributory. 30 days' notice of cancellation or non-renewal will be provided to Certificate Holder, except 10 days' notice for cancellation for non-payment of premium.

CERTIFICATE HOLDER

City of El Paso de Robles
1000 Spring Street
Paso Robles CA 93446

CANCELLATION

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

ACORD 25 (2016/03) The ACORD name and logo are registered marks of ACORD

6.8 Public Works Contractor Registration Certification

Exhibit C

PUBLIC WORKS CONTRACTOR REGISTRATION CERTIFICATION

Pursuant to Labor Code sections 1725.5 and 1771.1, all contractors and subcontractors that wish to provide a proposal, or enter into a contract to perform public work must be registered with the Department of Industrial Relations. See http://www.dir.ca.gov/Public-Works/PublicWorks.html for additional information.

No bid will be accepted nor any contract entered into without proof of the contractor's and subcontractors' current registration with the Department of Industrial Relations to perform public work.

Contractor hereby certifies that it is aware of the registration requirements set forth in Labor Code sections 1725.5 and 1771.1 and is currently registered as a contractor with the Department of Industrial Relations.[2]

Name of Contractor: Bear Electrical Solutions, LLC.

DIR Registration Number: 1000002158

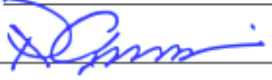
DIR Registration Expiration: 06/30/26

Small Project Exemption: _____ Yes or X No

Unless Contractor is exempt pursuant to the small project exemption, Contractor further acknowledges:

- Contractor shall maintain a current DIR registration for the duration of the project.
- Contractor shall include the requirements of Labor Code sections 1725.5 and 1771.1 in its contract with subcontractors and ensure that all subcontractors are registered at the time of bid opening and maintain registration status for the duration of the project.
- Failure to submit this form or comply with any of the above requirements may result in a finding that the bid is non-responsive.

Name of Contractor Bear Electrical Solutions, LLC.

Signature 

Name and Title Robert Asuncion, VP

Dated 03/23/26

[2] If the Project is exempt from the contractor registration requirements pursuant to the small project exemption under Labor Code Sections 1725.5 and 1771.1, please mark "Yes" in response to "Small Project Exemption."

6.9 Contractor's Certificate Regarding Workers Compensation

Exhibit D

CONTRACTOR'S CERTIFICATE REGARDING WORKERS COMPENSATION

CITYWIDE TRAFFIC SIGNAL MAINTENANCE SERVICES

DPW PROJECT NO. 26-02

Labor Code Section 3700 states:

"Every employer, except the State, and all political subdivisions or institutions thereof, will secure the payment of compensation in one or more of the following ways:

(a) By being insured against liability to pay compensation by one or more insurers, duly authorized to write compensation insurance in this State.

(b) By securing from the Director of Industrial Relations a certificate on consent to self-insure, which may be given upon furnishing proof satisfactory to the Director of Industrial Relations of ability to self-insure and to pay any compensation that may become due to employees."

I am aware of the provisions of Section 3700 of the Labor Code which require every employer to be insured against liability for workers' compensation or to undertake self-insurance. In accordance with the provisions of that code, I will comply with such provisions before commencing the performance of the work of this contract.

CONTRACTOR: Bear Electrical Solutions, LLC.

By: _____

Printed Name: Robert Asuncion

Title: Vice President

Date: 03/23/26

(SEAL)

6.10 Contract Exceptions

We have reviewed the City's Template Maintenance Services Agreement as well as Exhibit A, Technical Scope of Services and take no exceptions.

6.11 Cost Proposal / Fee Estimate

Exhibit B

Cost Proposal and Pricing Worksheet

City Owned Intersections			
#	Location	Monthly Price (Mo)	Annual Price (Mo x 12)
1	1st Street and Spring Street	$ 135.00	$ 1,620.00
2	4th Street and Spring Street	$ 135.00	$ 1,620.00
3	6th Street and Spring Street	$ 135.00	$ 1,620.00
4	10th Street and Spring Street	$ 135.00	$ 1,620.00
5	12th Street and Spring Street	$ 135.00	$ 1,620.00
6	13th Street and Spring Street	$ 135.00	$ 1,620.00
7	24th Street and Spring Street	$ 135.00	$ 1,620.00
8	24th Street and Vine Street	$ 135.00	$ 1,620.00
9	24th Street and Riverside Avenue	$ 135.00	$ 1,620.00
10	13th Street and Riverside Avenue	$ 135.00	$ 1,620.00
11	13th Street and Paso Robles Street	$ 135.00	$ 1,620.00
12	Creston Road and North River Road	$ 135.00	$ 1,620.00
13	Creston Road and Walnut Avenue	$ 135.00	$ 1,620.00
14	Creston Road and Nickerson Drive	$ 135.00	$ 1,620.00
15	Creston Road and Melody Drive	$ 135.00	$ 1,620.00
16	Creston Road and Golden Hill Road	$ 135.00	$ 1,620.00
17	Creston Road and Lana Street	$ 135.00	$ 1,620.00
18	Creston Road and Niblick Road	$ 135.00	$ 1,620.00
19	Creston Road and Scott Street	$ 135.00	$ 1,620.00
20	Creston Road and Cedarwood Drive	$ 135.00	$ 1,620.00
21	Niblick Road and Country Club Drive	$ 135.00	$ 1,620.00
22	Niblick Road and Rambouillet Road	$ 135.00	$ 1,620.00

6.11 Cost Proposal / Fee Estimate (cont)

23	Niblick Road and Bearcat Lane	$ 135.00	$ 1,620.00
24	Niblick Road and Nicklaus Drive	$ 135.00	$ 1,620.00
25	Niblick Road and South River Road	$ 135.00	$ 1,620.00
26	Niblick Road and Woodland Plaza	$ 135.00	$ 1,620.00
27	Navajo Avenue and South River Road	$ 135.00	$ 1,620.00
28	Golden Hills Road and Golden Hills Plaza	$ 135.00	$ 1,620.00
Pedestrian Crosswalks			
#	**Location**	**Monthly Price (Mo)**	**Annual Price (Mo x 12)**
1	Spring Street and 11th Street (RRFBs)	$ 65.00	$ 780.00
2	Spring Street and 17th Street (Flashing Sign and In-Road Flashing Markers)	$ 65.00	$ 780.00
3	Spring Street and 34th Street (Flashing Sign and In-Road Flashing Markers)	$ 65.00	$ 780.00
4	24th Street and Oak Street (RRFB)	$ 65.00	$ 780.00
5	200 Block of Scott Street (RRFBs)	$ 65.00	$ 780.00
6	Riverside Avenue and 21st Street (Flashing Sign and In-Road Flashing Markers)	$ 65.00	$ 780.00
7	Niblick Road and Appaloosa Drive (RRFBs)	$ 65.00	$ 780.00
8	Creston and Trigo Lane (RRFB)	$ 65.00	$ 780.00
9	Creston road and Ivy Lane (RRFB)	$ 65.00	$ 780.00
10	Creston Road and Orchard Drive (RRFB)	$ 65.00	$ 780.00
11	Creston Road and Myrtlewood Drive (RRFB)	$ 65.00	$ 780.00
12	13th Street and Pine Street (Flashing Signs)	$ 65.00	$ 780.00
13	13th Street and Park Street (Flashing Signs)	$ 65.00	$ 780.00
14	Serenade Drive and South River Road (RRFB)	$ 65.00	$ 780.00

6.11 Cost Proposal / Fee Estimate (cont)

Call Outs and Emergencies

Labor - assume **200 hours per year Each for straight time and over time**. This amount is an estimate of call outs and emergencies for proposal comparison purposes only. The actual hours may be more or less. The contractor will be paid only for the services actually performed.

Labor	Per hour	Per year
Straight Time	$ 125.00	$ 25,000.00
Over Time	$ 210.00	$ 42,000.00

Equipment - assume **400 hours per year**. This amount is an estimate of call outs and emergencies for proposal comparison purposes only. The actual hours may be more or less. The contractor will be paid only for services performed.

Equipment	Per hour	Per year
Truck	$ 35.00	$ 14,000.00
Tools and Equipment	$ 0.01	$ 4.00
Other	$ 0.01	$ 4.00

Total Cost Proposal[1]

Total Amount for Year 1	$ 137,288.00
Total Amount for Year 2	$ 141,406.64
Total Amount for Year 3	$ 145,648.84
Total Amount for Year 4	$ 150,018.30
Total Amount for 4-year term	$ 574,361.78

[1] Assume annual CPI increase of 3.0% for comparison purposes only. The final negotiated contract will reflect the final agreed upon annual rate.

6.12 Disclosures

Bear Electrical Solutions, LLC affirms that there are no current or pending litigation, arbitration proceedings, or claims involving the firm. Bear has not been involved in any such proceedings within the past five (5) years that would materially impact its financial condition, operational capability, or ability to successfully perform the services described in this Request for Proposals.