

CITY OF EL PASO DE ROBLES

"The Pass of the Oaks" Supplemental Sales Tax Oversight Committee Special Meeting Agenda

Wednesday, February 26, 2025, 5:30 PM
Council Chamber - Library/Conference Center
1000 Spring Street
Paso Robles, CA 93446

Any writing or document pertaining to an open session item on this agenda which is distributed to a majority of the Supplemental Sales Tax Oversight Committee after the posting of this agenda will be available for public inspection at the time the subject writing or document is distributed.

AMERICANS WITH DISABILITIES ACT Any individual, who because of a disability needs special assistance to attend or participate in this meeting, may request assistance by contacting the City Clerk's Office (805) 237-3960. Whenever possible, requests should be made four (4) working days in advance of the meeting.

Pages

- A. CALL TO ORDER
- B. PLEDGE OF ALLEGIANCE
- C. ROLL CALL

Committee members: Jason Cox, Bryan Dodds, Jim Fotinakes, Michael Leahy, Sarah Martin, Michael McMahon, James Nunno, Victor Popp, Cheryl Thomas, Karli Twisselman, Patricia Wilmore.

Council Liaisons: Steve Gregory, John Hamon

D. STAFF INTRODUCTIONS

E. GENERAL PUBLIC COMMENTS

This is the time the public may address the Committee on items within the Committee's purview but not scheduled on the agenda. Each individual speaker will be limited to a presentation total of three (3) minutes per item. Those persons wishing to speak on any item scheduled on the agenda will be given an opportunity to do so at the time that item is being considered. State law does not allow the Committee to discuss or take action on issues not on the agenda, except that members of the Committee or staff may briefly respond to statements made or questions posed by persons exercising their public testimony rights (Gov. Code sec. 54954.2).

F. DISCUSSION ITEMS

1. Approval of November 20, 2024 Supplemental Sales Tax Oversight Committee Meeting Minutes

Ryan Cornell, Director of Administrative Services

Recommendation: Approve the meeting minutes from the November 20, 2024, Supplemental Sales Tax Oversight Committee meeting.

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2. Financial Review of Supplemental Sales Tax

Ryan Cornell, Director of Administrative Services **Recommendation:** Receive and file this report.

- G. COMMITTEEMEMBER COMMENTS
- H. FINANCE DIRECTOR UPDATES
- I. CITY COUNCIL LIASON UPDATE
- J. ADJOURNMENT



CITY OF EL PASO DE ROBLES

"The Pass of the Oaks"

Paso Robles Supplemental Sales Tax Oversight Committee Minutes

November 20, 2024, 5:30 PM
City of Paso Robles Emergency Operations Center
900 Park Street
Paso Robles, CA 93446

A. CALL TO ORDER

The meeting was called to order at 5:31 PM

B. PLEDGE OF ALLEGIANCE

C. ROLL CALL

Committee members: Jason Cox, Bryan Dodds (absent at roll call, joined meeting at 5:36 PM), Jim Fotinakes, Michael Leahy, Sarah Martin, Michael McMahon, James Nunno, Victor Popp, Cheryl Thomas, Karli Twisselman, Patricia Wilmore.

Council Liaisons: Steve Gregory, Sharon Roden (absent)

D. <u>STAFF INTRODUCTIONS</u>

Staff present: Ryan Cornell, Damian Nord, Jonathan Stornetta, Kevin Wells, Ditas Esperanza, Catherine Piatti

E. GENERAL PUBLIC COMMENTS

None.

F. PRESENTATIONS

1. <u>Emergency Services and Police Department Overview</u>

The Committee received a presentation from Police Chief, Damian Nord, and Fire Chief, Jonathan Stornetta, regarding the status of the Emergency Services and Police Department.

G. <u>DISCUSSION ITEMS</u>

1. Approval of August 21, 2024 Supplemental Sales Tax Oversight Committee Meeting Minutes

Motioned by Committee member Karli Twisselman, seconded by Committee member Jason Cox, and passed 10-1.

Ayes: Jason Cox, Bryan Dodds, Jim Fotinakes, Michael Leahy, Sarah Martin, Michael McMahon, James Nunno, Victor Popp, Cheryl Thomas, Karli Twisselman

Abstain: Patricia Wilmore

2. <u>Financial Review of Supplemental Sales Tax</u>

Motioned by Committee member Karli Twisselman, seconded by Committee member Michael Leahy, and passed unanimously.

Ayes: Jason Cox, Bryan Dodds, Jim Fotinakes, Michael Leahy, Sarah Martin, Michael McMahon, James Nunno, Victor Popp, Cheryl Thomas, Karli Twisselman, Patricia Wilmore

H. COMMITTEEMEMBER COMMENTS

Committee members were given the opportunity to share relevant comments.

I. FINANCE DIRECTOR UPDATES

Administrative Services Director provided general updates pertaining to the committee.

J. <u>CITY COUNCIL LIASON UPDATE</u>

City Council liaisons were given the opportunity to report on recent happenings within the City and to share any relevant information.

K. ADJOURNMENT

Motioned by Committee member Micheal Leahy, seconded by Committee member Victor Popp, and passed unanimously at 7:05 PM to adjourn to the February 19, 2025, Supplemental Sales Tax Oversight Committee Meeting.

L. OPTIONAL TOUR OF THE PUBLIC SAFETY CENTER

Committee members and staff attended a tour of the Public Safety Center which houses Emergency Services and the Police Department. The tour was led by Fire Chief, Jonathan Stornetta, and Police Chief, Damian Nord.

THESE MINUTES ARE NOT OFFICIAL OR A PERMANENT PART OF THE RECORDS UNTIL APPROVED

BY THE CITY COUNCIL AT A FUTURE REGULAR MEETING



Supplemental Sales Tax Oversight Committee Agenda Report

From: Ryan Cornell, Administrative Services Director

Subject: Financial Review of Supplemental Sales Tax

Date: February 26, 2025

Facts

- 1. In November 2012, the voters of Paso Robles approved Measure E-12 (E-12), a half-cent supplemental sales tax (SST), beginning on April 1, 2013, and ending on March 31, 2025.
- 2. Although E-12 is a general tax—meaning it can legally be used for a general government purpose—the tax was intended to fund the City's street repair, maintenance, and rehabilitation projects.
- 3. Since inception, E-12 has provided funding for over 40 different road maintenance projects totaling over \$51.9 million, with an additional \$41.3 million committed towards uncompleted road maintenance projects.
- On February 4, 2020, City Council approved the <u>Updated Six-Year Street Maintenance and Repair Plan</u> which outlines the specific street segments anticipated to be constructed over the remaining years of the E-12 SST.
- 5. In November 2020, the voters of Paso Robles approved Measure J-20, a one-cent SST, beginning on April 1, 2021, and ending on March 31, 2033. It has the potential to generate approximately \$12 million each year in sales tax revenues.
- The main priorities for spending the Measure J-20 SST revenue—as approved by City Council in <u>Resolution 20-118</u>—are for fire and emergency services, police services, and street repair and maintenance.

Analysis and Conclusions

Measure E-12

The purpose of E-12 is to fund the City's street maintenance and repair program. Attachment No. 1 provides an overview of the financial activity of E-12 since the City started collecting the additional tax in FY 2012-13. The City has received \$62.2 million since the tax has been in place, with 100% of the funds being spent directly on road rehabilitation.

The City has *completed* the following 29 projects, totaling \$42.9 million, or about \$3.9 million on average per year since the inception of Measure E-12, as shown below:

		Other	rotai Project
Project Name	E-12 SST	Sources	Cost
Professional Studies	\$ 141,249	\$ -	\$ 141,249
21st St Green Update	454,300	-	454,300
13 th St Bridge Improvement	300,000	-	300,000
Spring Street (16 th to 24 th Street)	1,222,338	-	1,222,338

		Other	Total Project
Project Name	E-12 SST	Sources	Cost
Country Club/Rolling Hills/S. River Road/Airport Roads	1,445,112	270,139	1,715,251
Walnut Drive/Jackson Dr/Shannon Hill	802,253	24,470	826,723
12 th St (Spring to Fresno)	1,672,856	1,122,389	2,795,245
Union Rd/Kleck/Montebello	285,000	-	285,000
Scott St (Creston to Airport)	1,693,911	25,326	1,719,237
Creston/Golden Hill/Oak Meadows	370,425	-	370,425
Union Road (Golden Hill/Hwy 46E)	264,772	734,375	999,147
Spring Street (1 st to 15 th)	4,011,841	53,068	4,064,909
Sherwood/Creston/Linne	2,390,119	-	2,390,119
Vine Street (1st to 36th)	603,617	-	603,617
Various Slurry/Chip Seal	1,893,896	-	1,893,896
13 th Street Pedestrian Improvements	183,156	1,147,635	1,330,791
East Side Street Light Rehabilitation	1,089,444	-	1,089,444
Union Road (along BSP)	1,672,764	196,976	1,869,740
Ramada Drive/Vendels Circle	355,385	-	355,385
Spring Street (24 th to 36 th)	2,779,965	44,360	2,824,325
Park/6 th /9 th /10 th Streets	652,378	786,860	1,439,238
Jardine Road	366,840	-	366,840
Olive/16 th /17 th /18 th /19 th /20 th Streets	980,000	641,471	1,621,471
Dry Creek Road	4,312,381	193,309	4,505,690
Rambouillet/Nicklaus-area	1,635,000	1,007,851	2,642,851
Melody Dr/Patricia Ln	2,027,513	-	2,027,513
Country Club-area	1,022,000	377,459	1,399,459
Oak Street, 2 nd , 3 rd , 26 th Streets	-	582,761	582,761
Appaloosa Drive	500,000	173,962	673,962
Total Completed Projects	\$ 35,128,515	\$ 7,382,411	\$ 42,510,926

There are 15 projects *currently underway* and budgeted in FY 2024-25, two of which have been added since the last quarterly update. The additional road segments were made available from one-time budget savings from the Measure J-20 tax. New road segments include Creston Road Phase 2 and a variety of west side streets such as 16th, 18th, 30th, 32nd, 36th Streets from Vine Street to Spring Street. A summary of the active projects is listed below:

	Total Project	Expended-	Budget	Encumbered
Project Name	Budget	to-Date	Remaining	Contracts
Creston Road Phase 1	\$ 12,648,551	\$ 4,975,631	\$ 7,672,920	\$ 7,672,920
24th St Bridge Rehabilitation	4,059,518	1,394,422	2,665,096	711,923
Rolling Hill Estates	1,200,000	1,111,478	88,522	-
17 th Street (Spring to Chestnut)	849,706	592,353	257,353	-
Riverside (17 th to 24 th Street)	1,200,000	48,268	1,151,732	61,736
Sherwood/Sierra Bonita/Turtle Creek	7,695,000	125,582	7,569,418	107,894
Sunset/Panorama Neighborhood	2,600,000	28,050	2,571,950	51,688
Elm Ct/Capitol Hill/Palm Ct	600,000	318,053	281,947	50,872
Golden Hill (Rolling Hill to Creston)	3,988,200	106,541	3,881,659	2,344,632
Merry Hill – 15 th St – Terrace Hill	640,000	58,602	581,398	20,582
Serenade/Holstein-Bahama/St Andrews	2,583,100	137,346	2,445,754	957,674
Melody Drive (east neighborhood)	3,094,800	45,316	3,049,484	123,660
13 th Street/Niblick Bridge Resurface	310,000	2370	307,630	395,630
Creston Road Phase 2	5,000,000	538,869	4,461,131	212,260

	Total Project	Expended-	Budget	Encumbered
Project Name	Budget	to-Date	Remaining	Contracts
16 th /18 th /30 th /32 nd /36 th Streets	4,045,000	206	4,044,794	54,400
Total Projects in Progress	\$ 50,513,875	\$ 9,483,087	\$ 41,030,788	\$ 12,765,871

And lastly, there are two *upcoming* projects for the remaining year of the E-12 SST as follows:

Project Name	FY 2025-26
Arciero Ct/Mesa Rd	1,425,000
Dallons/Tractor-area	1,890,000
Total Upcoming Projects	\$ 3,315,000

Measure J-20

Attachment No. 2 provides an overview of the financial activity of J-20 since inception. The City has received \$47.5 million in supplemental sales tax with \$28.6 million actually expended with an additional \$20.9 million appropriated for public safety and road maintenance and rehabilitation.

Police Department

The Police Department has expended approximately \$7.9 million of Measure J-20 funds since the tax has been implemented. Of which, \$3.2 million has been expended on police equipment, surveillance camera system upgrade, communication/dispatch replacement, automated license plate readers, etc. (roughly 40%), with the remaining \$4.7 million on a variety of additional police positions including police officers, sergeants and commanders, deputy police chief, dispatchers, dispatch supervisor, records supervisor, and the Chief's administrative assistant. Taken together, Measure J-20 has provided funded for an additional 29 positions within the Police Department.

Recruiting for police officer positions has been very successful over the past three months. Even though more recently it has been challenging and slow, the City has had great success in sponsoring cadets through the police academy as well as attracting lateral officers. Measure J-20 funds 20 police officer positions, of which, nine (9) are currently working; five are currently in the academy, or is anticipated to go into the academy, with graduation expected through the first and second quarter of 2025; and one additional lateral officer working their way through the recruitment process including background checks, psych exams, and the like. Taken together, that leaves five positions remaining (assuming all cadets and candidates mentioned above pass the academy and/or other recruiting items), an increase of two since the last quarterly check-in.

Fire and Emergency Services

The Fire and Emergency Services Department has expended \$15.5 million in Measure J-20 funds since inception, of which, approximately \$5.5 million has been spent on expanding fire and emergency services through the 16 additional positions authorized. The Staffing for Adequate Fire and Emergency Response (SAFER) grant—the grant that assisted the City in initially hiring nine firefighters has ended—so Measure J-20 is fully funding these positions moving forward. And lastly, the Department has expended a little more than \$7.0 million towards Fire Station No. 3.

For the upcoming year, the department added one Training Officer position which will be a specialty assignment for a current Fire Captain. And now that Fire Station No. 3 is fully operational, the staff is working on the design and construction of a training tower adjacent to the new fire station.

Street and Road Maintenance

Measure J-20 provides funding for two street maintenance personnel (in addition to the five positions funded with the General Fund)—and with the recent passage of I-24, Measure E-12's renewal measure, an additional three street maintenance personnel are authorized and anticipated to be onboard within the next three to six months.

Lastly, given the significant increases in construction pricing, Measure J-20 has allowed for already approved projects to be fully funded, even though most projects exceed engineer's estimates. That being said, the City has appropriated \$14 million of Measure J-20 funds toward the City's Road Maintenance Projects (as discussed earlier in the report). Two additional projects have been added to the Council approved schedule since the last check-in. The first is Creston Road Phase 2. This \$5 million project is funded in two parts: the first was a direct allocation from California Senator Lairds office in the amount of \$3 million; and the second was an additional Measure J-20 allocation for \$2 million. The second road project includes a variety of numbered streets on the west side including 16th, 18th, 30th, 32nd, and 36th Streets from Vine Street to Spring Street. These streets were identified because of the road conditions with no need to repair or rehabilitate the underground utilities. This will ensure that funds are expended timely.

Fiscal Impact

None

Recommendation

Receive and file this report.

Attachments

- 1. Measure E-12 Financial Activity Report
- 2. Measure J-20 Financial Activity Report
- 3. Sales Tax Update Quarter 2 2024 (April-June)
- 4. HdL Companies California Forecast Sales Tax Trends & Economic Drivers September 2024

CITY OF PASO ROBLES

ROAD MAINTENANCE AND REHABILITATION PROGRAM

Financial Activity

Inception-to-Date

		Actual 2024-25																
	2012-13	2013-14	2014-15	2015-16	2016-17	2017-18	2018-19	2019-20	2020-21	2021-22	2022-23	2023-24	Budget		Remaining	% Used	2025-26	Total
Measure E-12 Sales Tax Revenue	578,836	4,475,073	4,642,539	4,526,680	4,596,531	5,022,128	5,122,785	4,861,231	5,790,874	6,926,178	6,694,444	6,765,568	5,046,000	2,184,459	2,861,541	43.3%	-	65,048,867
Completed Projects		222	=															
Misc Professional Studies	140,163	303	783	-	-	-	-	-	-	-	-	-	-	-	-	-	-	141,249
C0028 - 21st St Green Update X0008 - 13th St Bridge Improvement	-	454,300 -	300,000	-	-	-	-			-	-	-		-	-		-	454,300 300,000
C0045 - Spring St (16th to 24th)	-	691	1,165,044	56,603	-	-	-	-	-	-	-	-	- -	-	-	-	-	1,222,338
C0046 - Country Club/Rolling Hills/South Rive	-	297,396	1,417,280	575	-	-	-	-	-	-	-	-	-	-	-	-	-	1,715,251
Transfer from General Fund	-	(270,139)	-	-	_	-	_	_	-	-	_	_	_	_	-	-	-	(270,139
Net Project C0046	-	27,257	1,417,280	575	-	-	-	-	-	-	-		-	-	-	-	-	1,445,112
C0050 - Walnut/Jackson/Shannon Hill	-	8,360	6,239	812,124	-	-	-	-	-	-		-	-	-		-		826,723
State Grant to Project C0050	-	-	-	(24,470)	-	-	-	-	-	-	-	-	-	-	-	-	-	(24,470
Net Project C0050	-	8,360	6,239	787,654	-	-	-	-	-	-	-	-	-	-	-	-	-	802,253
C0053 - 12th St (Spring to Fresno)	-	107,232	189,928	2,364,625	122,701	7,022	3,737	-	-	-	-	-	-	-	-	-	-	2,795,245
State Grant to Project C0053	-	-	-	(1,042,600)	(16,583)	(62,974)	-	-	-	-	-	-	-	-	-	-	-	(1,122,157
Misc Revenue to Project C0053	-	-	-	(232)	-	-	-	-	-	-	-	-	-	-	-	-	-	(232
Net Project C0053	-	107,232	189,928	1,321,793	106,118	(55,952)	3,737	-	-	-	-	-	-	-	-	-	-	1,672,856
C0054 - Union Rd/Kleck/Montebello	-	285,000	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	285,000
C0055 - Scott St Creston/Airport	-	45,574	63,200	1,600,873	9,590	-	-	-	-	-	-	-	-	-	-	-	-	1,719,237
State Grant to Project C0055	-	-	-	(24,920)	(350)	-	-	-	-	-	-	-	-	-	-	-	-	(25,270
Misc Revenue to Project C0055	-	-	-	(56)	-	-	-	-	-	-	-	<u> </u>	-	-	-	-	-	(56
Net Project C0055	-	45,574	63,200	1,575,897	9,240	-	-	-	-	-	-	-	-	-	-	-	-	1,693,911
C0056 - Creston/Golden Hill/Oak Meadows	-	73,246	4,492	13,722	278,965	-	-	-	-	-	-	-	-	-	-	-	-	370,425
C0057 - Union Rd (Golden Hill/Hwy 46)	-	35,741	1,619	62,866	898,921	-	-	-	-	-	-	-	-	-	-	-	-	999,147
State Grant to Project C0057	-	-	-	(14,900)	(3,690)	-	-	-	-	-	-	-	-	-	-	-	-	(18,590
Federal Grant to Project C0057	-	-	-	-	(715,785)	-	-	-	-	-	-	-	-	-	-	-	-	(715,785
Net Project C0057	-	35,741	1,619	47,966	179,446	-	-	-	-	-	-	-	-	-	-	-	-	264,772
C0058 - Spring St (1st to 15th)	-	36,912	27,813	283,809	3,406,102	298,589	11,684	-	-	-	-	-	-	-	-	-	-	4,064,909
State Grant to Project C0058	-	-	-	-	-	(53,009)	-	-	-	-	-	-	-	-	-	-	-	(53,009
Misc Revenue to Project C0058	-	-	-	-	(59)	-	-	-					-	-	-	-	-	(59
Net Project C0058	-	36,912	27,813	283,809	3,406,043	245,580	11,684	-	-	-	-	-	-	-	-	-	-	4,011,841
C0060 - Sherwood/Creston/Linne	-	41,802	755	4,805	89,273	523,495	1,729,989	-	-	-	-	-	-	-	-	-	-	2,390,119
C0062 - Vine St (1st to 36th)	-	76,435	13,550	-	49,514	96,871	367,247	-	-	-	-	-	-	-	-	-	-	603,617
C0085 - Annual Slurry Seal/Chip Seal	-	-	-	-	393,396	720,439	425,825	354,236	-	-	-	-	-	-	-	-	-	1,893,896
C0105 - 13th Street Pedestrian Imp.	-	-	-	-	28,566	71,869	863,447	366,909	-	-	-	-	-	-	-	-	-	1,330,791
State Grant to Project C0105	-	-	-	-	-	(22,818)	(223,864)	(373,753)	-	-	-	-	-	-	-	-	-	(620,435
Transfer from Gas Tax Fund	-	-	-	-	-	-	(250,000)	-	-	-	-	-	-	-	-	-	-	(250,000
Transfer from SB 1 Fund	-	-	-	-	-	-	(277,200)		-	-	-		-	-	-	-	-	(277,200
Net Project C0105	<u> </u>	-	-	-	28,566	49,051	112,383	(6,844)	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>	-	<u> </u>	<u> </u>	<u> </u>	183,156
C0106 - East Side Light Rehabilitation	-	-	-	-	28,739	943,307	117,398			-	-	-	-	-	-	-	-	1,089,444
C0119 - Union Road along BSP	-	-	-	-	-	11,779	157,409	1,340,159	360,393	-	-	-	-	-	-	-	-	1,869,740
Misc Revenue to Project C0119		-	-	-	-	-	(150,000)	-	(46,976)	-	-		-	-	-	-	-	(196,976
Net Project C0119	-	-	-	-	-	11,779	7,409	1,340,159	313,417	-	-	-	-	-	-	-	-	1,672,764
C0139 - Ramada Drive/Vendels Circle Rd	-	•	•	-	-	-	355,385	-	-	-	•	-	-	-	-	-	-	355,385
C0061 - Spring St (24th to 36th)	-	-	-	-	24	9,389	20,385	530,851	2,257,974	5,702	-	-	-	-	-	-	-	2,824,325
State Grant to Project C0061	-	-	-	-	- 24	- 0.200	- 20.205		- 2.257.074	(44,360)	-		-	-	-	-	-	(44,360
Net Project C0061	-	-	-	-	24	9,389	20,385	530,851	2,257,974	(38,658)	-		-	-	-	-	-	2,779,965
C0143 - West Side Road Repairs	-	-					47,125	52,632	1,274,617	64,864	-					-	-	1,439,238
State Grant to Project C0143 Transfer from Gas Tax Fund							-		(37,000)	(1,360)								(38,360
									(118,500)	-								(118,500
Transfer from SB 1 Fund							47.125		(630,000)	- 62 E04								(630,000
Net Project C0143 C0159 - Jardine Road Pavement Repairs	-	-	-	-	-	-	47,125	52,632	489,117	63,504 366,840	-		-	-	-	-	-	652,378 366,840
C0163 - Olive/16th-20th Street Repairs	-	-	-	-	-	-	-	-	119,249		15 500		-	-	-	-	-	
Transfer from Measure J-20 Fund	-			-	-		-	-	119,249	1,486,722	15,500 (15,500)		-			-	-	1,621,471
Net Project C0163		-	-						119,249	(625,971) 860,751	(15,500)			-	-	-		(641,471 980,000
Not Project C0162	-	-	-	-	-	-	-	-	119,249	000,/51	-	-		-	-	-	-	980,000

CITY OF PASO ROBLES

ROAD MAINTENANCE AND REHABILITATION PROGRAM

Financial Activity

Inception-to-Date

Inception-to-Date						A -4	1							2024	25			
	2012 12	2012 14	2014.15	2015 16	2016 17	Actu		2010 20	2020.21	2021 22	2022.22	2022.24	Dudest	2024		0/ 11004	2025 26	Tatal
Miss Poyonya to Project C0110	2012-13	2013-14	2014-15	2015-16	2016-17	2017-18	2018-19	2019-20	2020-21	2021-22	2022-23	2023-24	Budget	Actual-to-Date	Kemaming	% Used	2025-26	Total (193,309)
Misc Revenue to Project C0110		-	-		-	- 102.404	- 124 44 4	- 220 207	(140,169)	(53,140)							-	
Net Project C0110			-	-		102,494	134,414	230,387	2,800,576	989,585	54,925			-			-	4,312,381
C0162 - Rambouillet/Nicklaus Area	-	-	-	-	-	-	-	-	134,353	2,508,489	9	-	-	-	-	-	-	2,642,851
Transfer from SB 1 Fund	-	-	-	-	-	-	-	-	-	(500,000)	- /->	-	-	-	-	-	-	(500,000)
Transfer from Measure J-20 Fund	-	-	-	-	-	-	-	-	-	(507,842)	(9)			-	-	-	-	(507,851)
Net Project C0162	-	-	-	-	-	-	-	-	134,353	1,500,647	-	-		-	-	-	-	1,635,000
C0176 - Appaloosa Dr	-	-	-	-	-	-	-	-	-	21,313	652,649	-	-	-	-	-	-	673,962
Transfer from Measure J-20 Fund	-	-	-	-	-	-	-	-	-	-	(173,962)	-		-	-	-	-	(173,962)
Net Project C0176	-	-	-	-	-	-	-	-	-	21,313	478,687	-	-	-	-	-	-	500,000
C0177 - Melody Dr/Patricia Ln	-	-	-	-	-	-	-	-	-	67,321	1,960,192	-	-	-	-	-	-	2,027,513
C0197 - Country Club Area	-	-	-	-	-	-	-	-	-	86,710	1,312,749	-	-	-	-	-	-	1,399,459
Transfer from Measure J-20 Fund	-	-	-	-	-	-	-	-	-	-	(377,459)	-	-	-	-	-	-	(377,459)
Net Project C0197		-	-	_	-	-	-	-	-	86,710	935,290			-	-	_	_	1,022,000
C0216 - West Side Slurry/Chip Seal		_	_			_			_	-	39,418	543,343				_	_	582,761
Transfer from Measure J-20 Fund											(39,418)	(543,343)						(582,761)
Net Project West Side Slurry/Chip Seal				-		-			-		• • • • • • • • • • • • • • • • • • • •					<u> </u>	-	
	140 162	1 102 052	2 100 702	4 002 024	4 500 224	- 2 646 452	- 2 222 004	2 501 421		- 2.010.012	- 2 420 004			-	-	-	-	25 120 515
Total Completed Projects	140,163	1,192,853	3,190,703	4,092,824	4,569,324	2,646,453	3,332,981	2,501,421	6,114,686	3,918,013	3,429,094	-	-	-	-	-	-	35,128,515
Projects in Progress																		
		211 404	17 700	25 000	00 122	073.005	455.250	107.004	20.267	46 402	227.674	1 020 250	0.000.210	026.200	7 (72 020	10.00/		12 640 551
C0059 - Creston Rd	-	211,494	17,798	35,099	88,133	872,865	455,250	107,894	38,367	46,403	337,674	1,828,356	8,609,218	936,298	7,672,920	10.9%	-	12,648,551
State Grant to Project C0059	-	-	-	-	(75,510)	(91,103)	(18,388)	-	-	-	-	(405,922)	(378,578)	-	(378,578)	0.0%	-	(969,501)
Transfer from Gas Tax Fund	-	-	-	-	-	-	-	-	-	-	-	-	(500,000)	-	(500,000)	0.0%	-	(500,000)
Transfer from SB 1 Fund	-	-	-	-	-	-	-	-	-	-	-	-	(610,700)	-	(610,700)	0.0%	-	(610,700)
Transfer from Measure J-20 Fund	-	-	-	-	-	-	-	-	-	-	-	-	(1,262,300)	-	(1,262,300)	0.0%	-	(1,262,300)
Net Project C0059	-	211,494	17,798	35,099	12,623	781,762	436,862	107,894	38,367	46,403	337,674	1,422,434	5,857,640	936,298	4,921,342	16.0%	-	9,306,050
C0084 - 24th St Bridge Rehabilitation	-	-	-	31	128,728	186,869	120,050	206,322	83,198	140,945	420,542	89,481	2,683,352	18,256	2,665,096	0.7%	-	4,059,518
Federal Grant to Project C0084	-	-	-	-	(107,279)	(106,199)	(125,377)	(99,229)	(187,078)	(95,368)	(219,357)	(46,766)	(1,617,061)	(95,477)	(1,521,584)	5.9%	-	(2,603,714)
Transfer from General Fund	-	-	-	-	-	-	-	-	-	-	(125,773)	-	(800,000)	-	(800,000)	0.0%	-	(925,773)
Transfer from TIF Fund	_	_	_	_	_	_	-	-	_	-	-	_	(220,000)		(220,000)	0.0%	_	(220,000)
Net Project C0084	-	-		31	21,449	80,670	(5,327)	107,093	(103,880)	45,577	75,412	42,715	46,291	(77,221)	123,512	-166.8%	-	310,031
C0178 - Rolling Hill Estates	_				21,443	-	-	107,033	(103,000)	24,365	12,195	1,074,918	88,522	-	88,522	0.0%	-	1,200,000
Transfer from Measure J-20 Fund										24,303	12,193	(61,478)	(88,522)		(88,522)	0.0%		(150,000)
•											12.105		(00,322)					
Net Project C0178		-	-	-	-	-	-	-	-	24,365	12,195	1,013,440		-	-	n/a	-	1,050,000
C0205 - 17th Street (Chestnut to Spring)	-	-	-	-	-	-	-	-	-	-	10,300	-	839,406	582,053	257,353	69.3%	-	849,706
Transfer from Measure J-20 Fund	-	-	-	-	-	-	-	-	-	-	(10,300)	<u> </u>	(839,406)	(582,053)	(257,353)	69.3%	-	(849,706)
Net Project 17th Street	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	n/a	-	-
C0208 - Riverside - 17th to 24th	-	-	-	-	-	-	-	-	-	-	46,444	1,400	1,152,156	424	1,151,732	0.0%	-	1,200,000
C0209 - Sherwood/Sierra Bonita/Turtle Cree	-	-	-	-	-	-	-	-	-	-	103,246	22,173	7,569,581	163	7,569,418	0.0%	-	7,695,000
Transfer from Measure J-20 Fund		-	-	-	-	-	-	-	-	-	-	<u> </u>	(2,565,000)	-	(2,565,000)	0.0%	-	(2,565,000)
Net Project Sherwood/Sierra Bonita/Turtle	-	-	-	-	-	-	-	-	-	-	103,246	22,173	5,004,581	163	5,004,418	0.0%	-	5,130,000
C0215 - Sunset/Panorama Street	-	-	-	-	-	-	-	-	-	-	17,681	3,255	2,579,064	7,114	2,571,950	0.3%	-	2,600,000
Transfer from Measure J-20 Fund	_	-	-	-	-	-	-	-	_	-	(17,681)	(3,255)	(2,579,064)	(7,114)	(2,571,950)	0.3%	-	(2,600,000)
Net Project 17th Street		_	-	_	_	_	_	_	_	_	-	-		-	-	n/a	_	-
C0223 - Elm Court, Capitol Hill, Palm Court	-	_	-	-	-	-	-	-	-	-	-	38,077	561,923	279,976	281,947	49.8%	-	600,000
Transfer from Measure J-20 Fund											_	-	(150,000)	273,370	(150,000)	0.0%	-	(150,000)
Net Project Elm Ct, Capital Hill, Palm Ct												38,077	411,923	279,976	131,947	68.0%		450,000
	-	-	-	-	-	-	-	-	-	-	-						-	
C0224 - Golden Hill - Rolling Hills to Creston	-	-	-	-	-	-	-	-	-	-	-	75,130	3,913,070	31,411	3,881,659	0.8%	-	3,988,200
Transfer from SB 1 Fund	-	-	-	-	-	-	-	-	-	-	-	-	(1,018,900)	-	(1,018,900)	0.0%	-	(1,018,900)
Transfer from Measure J-20 Fund	_	-	-	-	-	-	-	-	-	-	-	-	(250,000)	-	(250,000)	0.0%	-	(250,000)
Net Project Golden Hill	-	-	-	-	-	-	-	-	-	-	-	75,130	2,644,170	31,411	2,612,759	1.2%	-	2,719,300
C0225 - Merry Hill - 15th Street - Terrace Hill	-	-	-	-	-	-	-	-	-	-	-	26,439	913,561	32,163	881,398	3.5%	-	940,000
Transfer from Measure J-20 Fund	-	-	-	-	-	-	-	-	-	-	-	-	(150,000)	-	(150,000)	0.0%	-	(150,000)
Net Project Merry Hill	-	-	-	-	-	-	-	-	-	-	-	26,439	763,561	32,163	731,398	4.2%	-	790,000
C0226 - Serenade/Holstein-Bahama/St Andro	-	-	-	-	-	-	-	-	-	-	-	72,128	2,510,972	65,218	2,445,754	2.6%	-	2,583,100
Transfer from SB 1 Fund	_	_	-	_	_	_	_	_	_	_	_	72,120	(1,526,200)	-	(1,526,200)	0.0%	-	(1,526,200)
Net Project Serenade												72,128	984,772	65,218	919,554	6.6%	_	1,056,900
																0.070	-	
C0234 - Melody Drive	-	-	-		-	-						-	3,094,800	45,316	3,049,484	-		3,094,800

CITY OF PASO ROBLES

ROAD MAINTENANCE AND REHABILITATION PROGRAM

Financial Activity

Inception-to-Date

·	Actual									2024-25								
_	2012-13	2013-14	2014-15	2015-16	2016-17	2017-18	2018-19	2019-20	2020-21	2021-22	2022-23	2023-24	Budget	Actual-to-Date	Remaining	% Used	2025-26	Total
CO137 - 13th St/Niblick Bridge Deck Resurfac	-	-	-	-	-	-	-	-	-	-	-	-	310,000	2,370	307,630	0.8%	3,000,000	3,310,000
State Grant to Project C0137	-	-	-	-	-	-	-	-	-	-	-		(240,000)	-	(240,000)	0.0%	(2,000,000)	(2,240,000)
Net Project C0137	-	-	-	-	-	-	-	-	-	-	-	-	70,000	2,370	67,630	3.4%	1,000,000	1,070,000
C0231 - Creston Rd Phase 2	-	-	-	-	-	-	-	-	-	-	-	320,085	4,679,915	218,784	4,461,131	4.7%	-	5,000,000
State Grant to Project C0231	-	-	-	-	-	-	-	-	-	-	-	(320,085)	(2,679,915)	(218,784)	(2,461,131)	8.2%	-	(3,000,000
Transfer from Measure J-20 Fund	-	-	-	-	-	-	-	-	-	-	-	<u>-</u>	(2,000,000)	-	(2,000,000)	0.0%	-	(2,000,000
Net Project C0231	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	n/a	-	-
C0243 - 16th/18th/30th/32nd/36th Vine to 5	-	-	-	-	-	-	-	-	-	-	-	-	4,045,000	206	4,044,794	0.0%	-	4,045,000
Transfer from Measure J-20 Fund	-	-	-	-	-	-	-	-	-	-	-	-	(4,045,000)	(206)	(4,044,794)	0.0%		(4,045,000
Net Project C0231	-	-	-	-	-	-	-	-	-	-	-	-		-	-	n/a	_	-
Total Projects in Progress	-	211,494	17,798	35,130	34,072	862,432	431,535	214,987	(65,513)	116,345	574,971	2,713,936	20,029,894	1,316,118	18,713,776	6.6%	1,000,000	26,177,081
Upcoming Projects																		
C0221 - Arciero Ct/Mesa Rd	-	-	-	-	-	_	-	-	-	-	-	-	-	-	-	-	1,425,000	1,425,000
Transfer from Measure J-20 Fund	-	-	-	-	-	_	-	-	-	-	-	-	-	-	-	-	(150,000)	(150,000
Net Project Arciero Ct/Mesa Rd	-	-	-	-	-	-	-	-	-	-	-	-		-	-	-	1,275,000	1,275,000
C0222 - Dallons/Tractor Area	-	-	-	-	-	-	-	-	-	-	-	-	_	-	-	-	1,890,000	1,890,000
Transfer from SB 1 Fund	-	-	-	-	-	_	-	_	-	-	-	-	-	-	-	-	(842,600)	(842,600
Net Project Dallons/Tractor Area	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	1,047,400	1,047,400
Total Projects Upcoming	-	-	-	-	-	-	-	-	-	-	-	-	_	-	-	-	2,322,400	2,322,400
Total Net Project Costs	140,163	1,404,347	3,208,501	4,127,954	4,603,396	3,508,885	3,764,516	2,716,408	6,049,173	4,034,358	4,004,065	2,713,936	20,029,894	1,316,118	18,713,776	6.6%	3,322,400	63,627,996
Summary																		
Measure E-12 Supplemental Sales Tax	578,836	4,475,073	4,642,539	4,526,680	4,596,531	5,022,128	5,122,785	4,861,231	5,790,874	6,926,178	6,694,444	6,765,568	5,046,000	2,184,459	2,861,541	43.3%	-	65,048,867
Federal Grants	-	-	-	-	823,064	106,199	125,377	99,229	187,078	95,368	219,357	46,766	1,617,061	95,477	1,521,584	5.9%	-	3,319,499
State Grants	-	-	-	1,106,890	96,133	229,904	242,252	373,753	37,000	45,720	-	726,007	3,298,493	218,784	3,079,709	6.6%	2,000,000	8,156,152
Transfers from General Fund	-	270,139	-	-	-	-	-	-	-	-	125,773	-	800,000	-	800,000	0.0%	-	1,195,912
Transfers from Measure J-20 Fund	-	-	-	-	-	-	-	-	-	1,133,813	634,329	608,076	13,929,292	589,373	13,339,919	4.2%	150,000	16,455,510
Transfers from Gas Tax Fund	-	-	-	-	-	-	250,000	-	118,500	-	-	-	500,000	-	500,000	0.0%	-	868,500
Transfers from SB 1 Fund	-	-	-	-	-	-	277,200	-	630,000	500,000	-	-	3,155,800	-	3,155,800	0.0%	842,600	5,405,600
Transfers from TIF Fund	-	-	-	-	-	-	-	-	-	-	-	-	220,000	-	220,000	0.0%	-	220,000
Misc Revenue	-	-	-	288	59	-	150,000	-	187,145	53,140	-	-	-	-	-	n/a	-	390,632
Total Funding Sources	578,836	4,745,212	4,642,539	5,633,858	5,515,787	5,358,231	6,167,614	5,334,213	6,950,597	8,754,219	7,673,903	8,146,417	28,566,646	3,088,093	25,478,553	10.8%	2,992,600	101,060,672
Project Expense	(140,163)	(1,674,486)	(3,208,501)	(5,235,132)	(5,522,652)	(3,844,988)	(4,809,345)	(3,189,390)	(7,208,896)	(5,862,399)	(4,983,524)	(4,094,785)	(43,550,540)	(2,219,752)	(41,330,788)	5.1%	(6,315,000)	(99,639,801
Measure E-12 Fund Balance	438,673	3,509,399	4,943,437	5,342,163	5,335,298	6,848,541	8,206,810	10,351,633	10,093,334	12,985,154	15,675,533	19,727,165	4,743,271	20,595,506			1,420,871	
=																		

Attachment No. 2

CITY OF PASO ROBLES

MEASURE J-20 SUPPLEMENTAL SALES TAX Financial Activity Inception-to-Date

		Actu	ıal		2024-25					
_							Budget			
_	2020-21	2021-22	2022-23	2023-24	Budget	YTD-Actual	Remaining	% Used		
Measure J-20 Supplemental Sales Tax ¹ Investment Income/(Loss)	3,080,064 7,246	13,142,001 (250,162)	13,327,879 68,260	13,509,741 731,173	13,375,500 80,000	4,390,578 (106,066)	8,984,922 186,066	32.8% -132.6%		
Other Miscellaneous Revenue	-	-	, -	4,096	16,500	-	16,500	0.0%		
Total Revenues	3,087,310	12,891,839	13,396,139	14,245,010	13,472,000	4,284,512	9,187,488	31.8%		
Police Department										
Public Safety 911 Equipment	1,216,570	_	131,374	_	_	_	_	n/a		
Automated License Plate Reader System	100,455	_	-	_	_	_	_	n/a		
Police Officers	-	159,619	642,495	1,156,781	3,992,600	950,145	3,042,455	23.8%		
Sergeants	_	-	-	181,832	362,200	-	362,200	0.0%		
Commander	_	_	_	162,514	317,100	166,640	150,460	52.6%		
Deputy Police Chief	_	_	_	-	-	-	-	n/a		
Dispatchers	_	_	37,339	180,806	145,900	125,444	20,456	86.0%		
Dispatch Supervisor	57,507	174,639	175,501	60,572	169,700	-	169,700	0.0%		
Records Supervisor	-	174,033	-	90,290	118,600	59,807	58,793	50.4%		
Administrative Assistant ²		22.625						50.4%		
	-	23,625	77,655	111,032	126,800	64,466	62,334			
Lateral Hiring Incentive	-	- 62.404	-	30,000	270,000	10,000	260,000	3.7%		
Vehicle & Personnel Protective Equipment	-	62,404	507,101	542,717	177,000	78,841 -	98,159	44.5%		
PSC Camera System Upgrade	-	-	190,656	85,930			- 2 224 000	n/a		
Police Substation/Evidence Storage Design	-	143,972	122,048	-	2,324,980	-	2,324,980	0.0%		
Standards of Coverage Study	-	-	-	-	150,000	-	150,000	0.0%		
Marketing Recruitment Firm	-	-	-	-	70,000	-	70,000	0.0%		
Operating Expenses	-	-	-		25,000	4,550	20,450	18.2%		
Total Police Department	1,374,532	564,258	1,884,169	2,602,474	8,249,880	1,459,893	6,789,987	17.7%		
Fire and Emergency Services										
Firefighters	95,096	598,356	1,601,606	1,957,257	2,114,000	1,206,192	907,808	57.1%		
Administrative Captain	-	71,712	242,347	257,170	263,800	214,893	48,907	81.5%		
Administrative Captain - Training Officer	-	-	-	-	215,200	80,679	134,521	37.5%		
Deputy Fire Chief	-	-	125,417	307,772	311,400	177,068	134,332	56.9%		
Fire Prevention Specialist	-	-	-	135,637	164,000	82,802	81,198	50.5%		
Federal SAFER Grant	(95,138)	(355,890)	(247,308)	(394,030)	-	-	-	n/a		
Federal COVID Grant	(1,022)	(2,874)	-	-	-	-	-	n/a		
Vehicle & Personnel Protective Equipment	7,074	43,018	160,500	2,058,636	109,000	21,255	87,745	19.5%		
Fire Station No. 3	-	1,741,151	4,484,428	517,833	239,440	375,055	(135,615)	156.6%		
Training Tower	-	-	-	12,722	2,987,278	8,635	2,978,643	0.3%		
Ambulance and Medical Transport Services	-	-	-	-	50,000	-	50,000	0.0%		
Operating Expenses	-	-	-	-	82,000	-	82,000	0.0%		
Total Fire and Emergency Services	6,010	2,095,473	6,366,990	4,852,997	6,536,118	2,166,579	4,369,539	33.1%		
Street and Road Maintenance										
Streets Maintenance Personnel	13,487	153,121	118,752	143,003	416,100	90,399	325,701	21.7%		
Operating Expenses		-	110,732	143,003	410,100	30,333	323,701			
Various Traffic Sign/Striping Improvements	-	70 -	- 441,032	35,256	- 1,355,285	- 1,231,573	- 123,712	n/a 90.9%		
	-									
Transfer to Measure E-12 Street Program	12 407	1,133,813	634,329	608,076	9,884,292	584,594	9,299,698	5.9%		
Total Street and Road Maintenance	13,487	1,287,004	1,194,113	786,335	11,655,677	1,906,566	9,749,111	16.4%		
Total Net Measure J-20 Expenditures	1,394,029	3,946,735	9,445,273	8,241,806	26,441,675	5,533,038	20,908,637	20.9%		
Measure J-20 Fund Balance	1,693,281	10,638,384	14,589,251	20,592,455	7,622,780	19,343,929	11,721,149			

Notes to the schedule above:

 $[\]ensuremath{\mathsf{1}}$ - The City receives it's sales tax allocation two months after the end of the period.

^{2 -} In FY 2022-23, the records clerk position was reclassified to the chief's administrative assistant position.

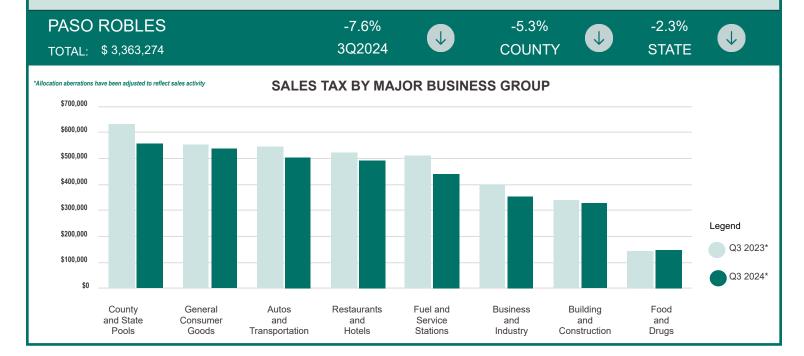
Attachment No. 3

CITY OF PASO ROBLES

SALES TAX UPDATE

3Q 2024 (JULY - SEPTEMBER)





Measure E-12 TOTAL: \$1,720,577 Measure J-20 TOTAL: \$3,441,770



-1.9%



CITY OF PASO ROBLES HIGHLIGHTS

Paso Robles' receipts from July through September were 10.5% below the third sales period in 2023. Excluding reporting aberrations, actual sales were down 7.6%.

Consumers continue to be cautious in spending on non-essential products and projects. The Feds have now begun to slowly reduce the fed rate.

The slow economy pushed all sectors, with the exception of food-drugs, into a negative position. Fuel-service stations were down 13.5%, following the statewide reduction of 14.0%, as fuel and oil pricing dropped during the quarter. Business-industry fell 11.4% as business services and heavy industrial

were down significantly. Autostransportation fell during the quarter as car buyers continue to be impacted by the high pricing and financing costs for new cars.

Food-drugs posted small gains due in part to new business openings.

Transaction and Use Tax Measures E-12 and J-20 generated 154.0% of the Bradley Burns amount, led by the strongest percentage growth from business-industry.

Net of aberrations, taxable sales for all of San Luis Obispo County declined 5.3% over the comparable time period; the Central Coast region was down 2.8%.



Lowes

McDonald's

TOP 25 PRODUCERS

1 Stop
ABC Supply Co
Albertsons
All State Utility Supply
Arco AM PM
Big Creek Lumber
Borjon Auto Center
Buick GMC
Eagle Energy 76
Firestone Walker
Brewery
Golden Hill Mobil
JB Dewar
Kia Of Paso Robles

Mullahey Chrysler Dodge Jeep Ram Paso Robles Chevrolet Paso Robles Ford Pellenc America Ross Sky River RV Smart & Final Target TJ Maxx VP Racing Fuels Walmart

HdL® Companies



STATEWIDE RESULTS

California's local one cent sales and use tax receipts during the months of July through September were 2.3% lower than the same quarter one year ago after adjusting for accounting anomalies. The calendar year third quarter traditionally is noted for pleasant weather and statewide tourism; however, taxes fell when compared to a year ago. As such, it also means a weak start of the 2024-25 fiscal year for many California agencies.

Once again, autos-transportation receipts took a hit and declined 4.8%. This period marks the seventh consecutive quarter of downturn for the sector. While used autos returns and leasing activity have improved, revenues from new car sales struggled due to sustained high interest rates, tightened credit standards, and increased cost of auto insurance. As such, inventories for many dealers remain elevated, applying downward pressure on prices and growth into 2025.

The summer season is usually an advantageous time for home repairs and construction work, however, this industry is also struggling with high consumer interest rates and limited access to equity for homeowners. New projects remain sidelined as developers await more favorable investment conditions.

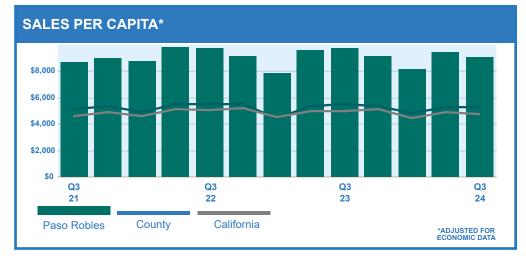
Brick-and-mortar general consumer retailers pulled back 3.8% - worsened by lower gas prices. Consumers appear more interested in lower priced/discounted items vs higher priced/luxury goods, forcing merchants to again consider inventory needs. Additionally, competition from online merchants is as fierce as ever, as shoppers look for greater value. With holiday shopping around the corner, local store expectations remain soft.

Fuel generating taxpayers had a rough quarter; a combination of consumption declines and falling fuel prices thrust comparisons down by 13%. Further contraction of national drug store locations coupled with the steady fall from cannabis merchants dating back to 2021, caused a decrease of 2.8% in the food-drugs category. Expect similar percentage declines for the upcoming end of 2024 quarter.

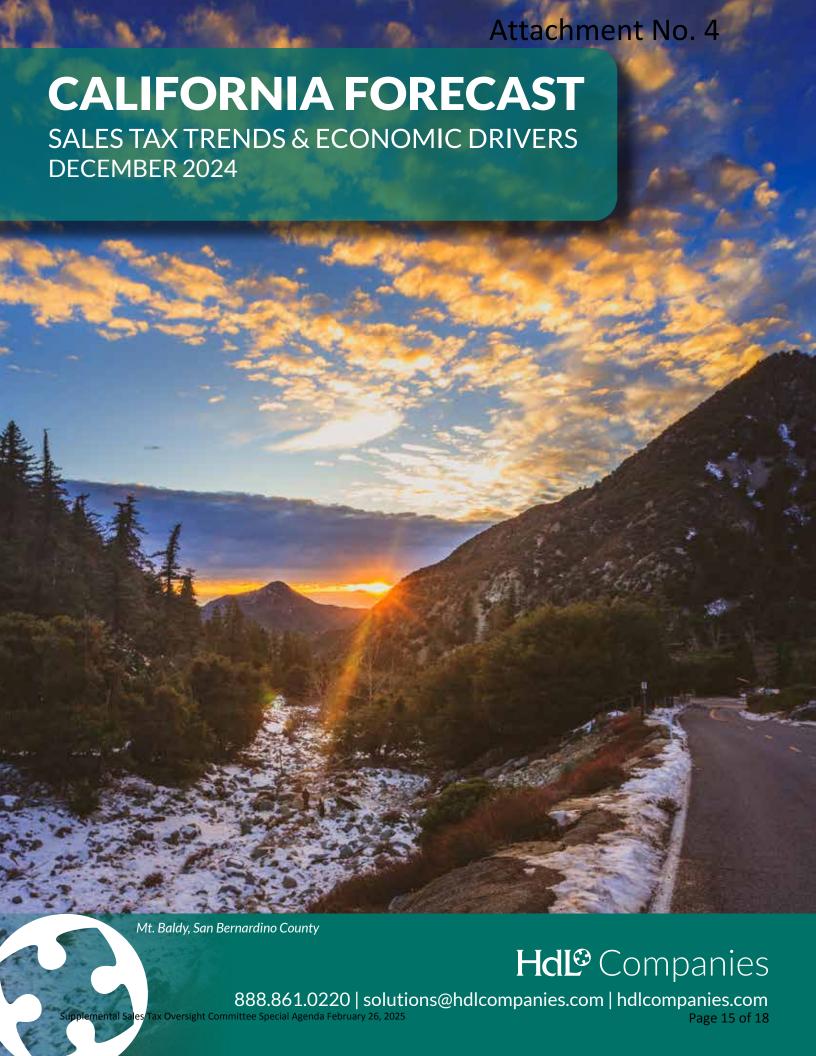
Although statewide tourism appears to have improved over 2023, revenue from restaurants experienced only a modest gain of 0.7%, which included a dramatic drop from fine dining establishments – consistent with spending trends in other sectors. State

mandated minimum wage requirements remained a challenge, with higher menu prices reducing patron visits.

These sluggish results solidify 2024 as a down year. Recent reductions to the Fed Funds Rate aren't considered to help until later in 2025. Agencies should expect fiscal year 2024-25 sales taxes to stay flat or decline slightly as sluggish economic conditions leave consumers cautious in their spending patterns, especially for big ticket items and discretionary products.



TOP NON-CONFIDENTIAL BUSINESS TYPES **Paso Robles HdL State** County Q3 '24* **Business Type** Change Change Change Service Stations 385.1 -14.1% -9.2% -12.8% 🕡 **New Motor Vehicle Dealers** 320.0 -6.9% 3.9% -8.0% Casual Dining 224.3 -5.2% -2.7% 1.1% **Building Materials** 205.6 -8.0% -8.3% -4.2% 1.1% -1.6% Quick-Service Restaurants 136.1 -6.2% **Grocery Stores** 92.3 2.5% 3.6% 1.3% Family Apparel 71.3 1.2% -2.9% -0.2% 70.7 -10.3% -7.8% -7.8% Garden/Agricultural Supplies 66.8 -3.9% -1.7% **Automotive Supply Stores** -0.7% 21.3% 6.2% (Contractors 64.7 -1.9% 🔱 *Allocation aberrations have been adjusted to reflect sales activity *In thousands of dollars





Attachment No. 4

2024/25 | 2025/26 -0.8% | 2.6%

Overview: Sluggish third quarter 2024 tax filings and mixed short-term performance coming from the eight groups noted below combine to reduce sales taxes expectations for fiscal year 2024-25. This negative outlook reflects a second year of statewide revenue declines. Contributing factors in this uncertain economy include higher business operating costs and to what extent Federal Funds interest rates may decline further into 2025. Looking ahead, election results have introduced additional economic uncertainty. Nationally, consumer confidence and sentiment recently soared but future policy decisions could exert upward pressure on prices, resulting in fewer sales transactions.

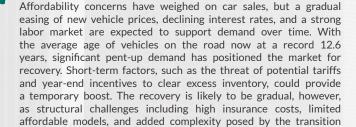
2024/25 | 2025/26

-0.9% | 3.5%



Fuel/Service Stations

2024/25 | 2025/26



to electrification will continue to act as headwinds to the market.



Building/Construction

Autos/Transportation

-1.8% | 2.6%

This quarter's results repeated much of what happened last quarter. Sales at big box home improvement centers extended their slide while lumber and roofing supply sales held steady in the northern and southern ends of the state. Retailers providing rooftop solar materials and installation have yet to find the bottom of that market as sales receded yet again. Asphalt and cement batch plants reported a stable sales volume overall, but any progress came from outside the Central Valley. Optimism for future construction-related gains has been dampened by the Fed's cautious and minimal adjustments to interest rates so far, while the specter of higher tariffs and uncertainty over the future of the home loan industry leave many unanswered questions.



Business/Industry

0.0% | 1.8%

Ecommerce continues to rule as consumers embrace the convenience of shopping online. Related sales jumped and CA-based fulfillment centers filled more "local" orders, contributing 27% of all B&I revenues. While business-to-business edged a little higher, most other categories remained relatively flat or declined as economic variables such as high interest rates stunted growth. The industrial and information technology sectors broke even compared to last year. Medical/-biotech, office supplies/furniture, and garden/ agricultural supplies all declined. Solar/energy projects across the State slowed as well. Given the diversity of this group, the outlook is modest. With twenty-one unique tax segments, predictions vary widely based on the size and character of local businesses.



Food/Drugs

-1.8% | 0.4%

Grocery stores' profits grew 1.4% as more customers ate at home because of elevated restaurant menu prices, especially for lowerincome patrons. Convenience/liquor markets see shrinkages as consumers pivot and buy more snack foods and alcohol at big box merchants. Cannabis retailers' gross receipts tumbled for the fourth consecutive quarter; yielding an (-11.6%) return over this period. Additionally, national brands' recent announcements accelerating outlet closures could provoke drugstore graveyards while product inventory is scarce in some local communities. As such, until the drugstore category is transformed, anticipate this group to finish lower at the end of June and fiscal year 2025-26 to stay relatively flat.



-8.3% | 3.7%

The 13% decline in July to September payments revealed a drop in consumption, down 10% over the year ago quarter, as well as reductions in per gallon fuel rates paid by buyers. This sector again is expected to endure significant downward pressure on regular, diesel, and oil barrel prices compared to a year ago. As a result, the overall forecast in fiscal year 2024-25 is lower. Recent legislation and regulations imposed on suppliers of fuel in California are likely to have an upward pressure on fuel prices, which will offset the overall reduction in sales tax toward the second half of 2025. As a result, anticipate a slow recovery beginning in fiscal year 2025-26.



General Consumer Goods

-1.9% | 1.4%

Numerous classifications remained depressed throughout the third quarter, contracting more than anticipated as the group absorbed some of the impact caused by lower gas prices. Despite cost reductions of some core goods, consumers battled stubborn inflation in non-taxable areas, forcing more attention on balancing needs versus wants. Brick-and-mortar storefronts remain in competition with the convenience of and investment in online shopping which has added negative headwinds for overall direct tax allocations across this segment. The outlook is cloudy with expectations for lower receipts throughout fiscal year 2024-25 and a return to mild growth in the following year driven by a bump in the overall costs of goods.



Restaurants/Hotels

1.2% | 3.7%

The restaurant industry is experiencing moderate growth, substantiated by a 1% increase in the recent quarter. However, higher labor and food costs persist as significant challenges, leading to menu prices increasing about 7% on average over the last year. This trend is causing budget-conscious diners to reduce their restaurant visits. Both fine dining and leisure-entertainment categories saw declines in 3rd quarter returns with price sensitivity remaining a big factor. While recent hotel stays have slowed, the outlook for room rates and occupancy in the coming year is positive.



State and County Pools

3.0% | 3.5%

Large audit corrections tied to county pools over allocations in prior years hurt cash payments in the third quarter of 2024, while economic basis gains of 3% were right in line with estimates for this period. Retail ecommerce holiday season sales growth rose once again, doubling the increase seen at physical retail locations. Perceptive companies looking to enhance sales are making future investments in warehouse automation, artificial intelligence tools, and augmented reality; all with an eye toward directing shoppers to spend more purchasing time on devices to satisfy spending needs. The forecast captures steady year over year improvement, overcoming the (-0.5%) decline that occurred fiscal year 2023-24.



2024/25 | 2025/26

2024/25 | 2025/26



U.S. Real GDP Growth

2.6% | 2.5%

As 2024 comes to an end, the U.S. economy continues to exceed expectations. Real GDP growth has averaged 3% over the past nine quarters, and preliminary data for the final quarter of 2024 suggests this momentum remains intact. Beacon Economics expects real GDP growth to continue, driven by the strength of U.S. household finances, which in turn is characterized by falling debt-to-income ratios, a decent savings rate, record high net worth, and rising real incomes. Consumer spending accounts for nearly 70% of U.S. economic output, meaning when consumers are doing well, the broader economy tends to follow suit.



U.S. Unemployment Rate

4.3% | 4.1%

The nation's unemployment rate continues to hover around historically low levels, despite rising slightly to 4.2% in November 2024. This rate represents an improvement over July 2024 and solid wage growth continues to underscore the U.S. economy's strong performance. In October 2024, there were approximately 1.1 job openings for every unemployed person in the nation, indicating a tight labor market despite a decline from 1.44 job openings per person a year earlier. The U.S. job openings rate was 4.6% in October 2024, down from its peak in March 2022, but still at a historically elevated level, a sign of a persistently tight labor market.



CA Unemployment Rate

5.3% | 5.1%

While the U.S. unemployment rate held steady at 4.1% in October, California's labor market is showing clear signs of strain. The state's unemployment rate ticked up from 5.3% in September to 5.4% in October 2024—0.3 percentage points higher than October 2023 and a full percentage point above pre-pandemic levels. In contrast, the national unemployment rate is just 0.5 percentage points above pre-pandemic levels, and without California, the national unemployment rate drops to 3.98%. California's increased unemployment rate is not driven by more people entering the labor force, as the state's labor force participation rate has shrunk by nearly one percentage point since February 2020. In September, California had nearly two unemployed individuals for every job opening; a ratio of 1.9. The U.S. ratio remains significantly lower at 0.9, indicating that California's challenges may stem as much from a shortage of job openings as from a constrained labor force.



CA Residential Building Permits

98,521 | 102,959

Residential permits in California have declined in eight of the last twelve quarters YoY, including a nearly 13% drop in Q3 2024. High interest rates and borrowing costs, which have strained the housing market for two years, continue to hinder progress. The current pace of permitting remains far below what is needed to close the state's substantial housing supply gap. Although recent Federal Reserve rate cuts have lowered short-term borrowing costs and offered relief to developers, the number of permits being issued remains far lower than demand. With further rate cuts expected, modest growth in permits is likely, but without accelerated issuance and more aggressive efforts to increase supply, California's housing shortfall will persist, leaving homeownership out of reach for many residents.



CA Total Nonfarm Employment Growth

1.2% | 1.0%

Total nonfarm employment in California fell to approximately 18.1 million on a seasonally adjusted basis in October, a decline of 5,500 positions. These losses were largely concentrated in the public sector, while the private sector added 2,000 jobs. The state has faced three months of job declines this year, with the first drop in service-sector employment occurring last month. Meanwhile, California's household and payroll surveys continue to diverge: Payroll employment has risen 1.8% over the past two years, while household employment has remained nearly flat. A downward correction in payroll numbers may be on the horizon in March, when the annual revision takes place.



CA Median Existing Home Price

\$719,877 | \$728,425

After several quarters of sluggish activity, California's housing market is beginning to show signs of recovery despite ongoing affordability challenges. Single-family home sales rose nearly 11% year-over-year in November 2024, with the median price up nearly 6%. A drop in mortgage rates to 6.43% has encouraged hesitant sellers to return to the market, but high prices and limited supply keep affordability out of reach for many. Flattening mortgage rates are anticipated in 2025, which will likely spur additional demand and provide stability in the market. With the combined effects of stable mortgage rates and increased market activity, home prices are expected to continue rising, particularly in the latter half of the year, as demand intensifies, and inventory remains tight.

Proposition 172

Total fiscal year 2023-24 Proposition 172 (P-172) statewide revenues ended about 1% lower than the prior year. The December projection anticipates a similar result for the 2024-25 fiscal period with a projected 1.1% decrease. Fiscal year 2025-26 reflects anticipated growth of 2.7%. Current county projections include updated pro-rata factors published by the SCO in September 2024. As the calendar year Bradley-Burns results fluctuate due to taxpayer modifications, statewide audits, economic impacts, etc. – Proposition 172 pro-rata factors and resultant P-172 revenues will vary for many counties.

Watch our webinar for more info!





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California's allocation data trails actual sales activity by three to six months. HdL compensates for the lack of current information by reviewing the latest reports, statistics and perspectives from fifty or more economists, analysts and trade associations to reach a consensus on probable trends for coming quarters. The forecast is used to help project revenues based on statewide formulas and for reference in tailoring sales tax estimates appropriate to each client's specific demographics, tax base and regional trends.

Beacon Economics LLC

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Beacon Economics has proven to be one of the most thorough and accurate economic research/analytical forecasting firms in the country. Their evaluation of the key drivers impacting local economies and tax revenues provides additional perspective to HdL's quarterly consensus updates. The collaboration and sharing of information between Beacon and HdL helps both companies enhance the accuracy of the work that they perform for their respective clients.